BHP Billiton

Tell us about your organisation?
BHP Billiton is a leading global resources company. Our purpose is to create long-term shareholder value through the discovery, acquisition, development and marketing of natural resources. Our strategy is to own and operate large, long-life, low-cost, upstream assets diversified by geography, product and market. Our workplace is unique and our people are among the best and brightest in the industry.

Tell us about your program?
Our exciting two-year Foundations for Graduates Program transitions our talented graduates into a dynamic and fulfilling career with BHP Billiton. Our Foundations for Graduates Program is unmatched in the resources sector. Over two years, graduates learn from experts, develop a global network of colleagues, gain exposure to world-class development opportunities and grow personally and professionally in a dynamic and supportive culture. The program has been recognised as the Best Graduate Development Program in Australia by the Australian Association of Graduate Employers (AAGE) three times since 2008.

What do you look for in potential graduates?
We seek talented and motivated graduates to work in our global operations and help us deliver on our growing project pipeline. To be eligible graduates need to have graduated in the last 2 years and have less than 2 years work experience. We look for graduates who are willing to relocation to remote, regional location and work in our exiting mining operations.

2 tips on how to best prepare for the Fair?
1. If you’re successful through to interview stage of the selection process, chances are that one of the representatives at the fair will be on the selection panel. So make a good impression - smiling, eye contact and using the representatives name will go a long way to having an engaging conversation that will be remembered.
2. Know your market – research the company and the industry and ensure that the company is looking for candidates with your major. Having some background knowledge will leave a solid impression on the representative.

1 thing employers don’t like to see at a Fair?
The grab and run – This is a careers fair classic. The collateral that companies bring along to fairs to promote Graduate Careers is all free and our intention is to give it all away. However grabbing marketing materials without talking with us is unprofessional. Feel free to help yourself to the collateral but make sure you say hello or have a quick chat.
Commonwealth Bank

Tell us about your organisation?
Commonwealth Bank is Australia’s leading provider of integrated financial services, and our vision is to be Australia’s finest financial services organisation through excelling in customer service. We employ over 50,000 people, and offer you the opportunity to explore different career paths (not just banking related) and create an exciting, challenging and rewarding future. Our strategic strengths are our:

- **brand**
- **scale**
- **diversified business mix**

Our determination to be different has been reflected in a number of recent award wins:

- **2011 named: Best Bank in Australia & Australasia’s Safest Bank by Global Finance Magazine**
- **2010, 2011 Bank of the Year by Money Magazine**
- **Since 2009 recognised as Employer of Choice for Women by Equal Opportunities for Women in the Workplace Agency (EOWA)**
- **Winner 2011 – Australian Business Awards -Best new product for The Retail Bank’s Campus Card**

Tell us about your program?
Our Graduate Program offers you more than just an ordinary job. It’s also a rich, fun and rewarding experience. You’ll have the chance to rotate through a range of roles, expand your knowledge and skills, gain valuable networking and community experience, and determine which career path is best suited to you. Along the way, we’ll do everything we can to support you and help you grow.

On top of all this, our program is award winning! For the last three years in a row, the Australian Association of Graduate Employers has named us as the Top Graduate Employer in the Commercial and Retail Banking sector in their Candidate Survey.

Our program features:

- **Structured training sessions and on-the-job learning.**
- **Graduate Development Program throughout your first year, run in parallel to business unit-specific training and development throughout your program.**
- **Group-wide training plus business unit specific training.**
- **Access to Senior Management.**
- **Ongoing support - Mentoring and Buddy Programs.**
- **Networking opportunities.**
- **Volunteering opportunities within the community.**

What do you look for in potential graduates?
We look for well-rounded candidates who can balance a variety of things such as:

- **Sound academic results**
- **Work experience**
- **Demonstration of leadership and team experiences**
- **Extra-curricular activities**
- **Communication skills**
- **Motivation to work within our industry and company**
**Tips on how to best prepare for the Fair?**

- Prepare your initial introduction before you get there. Rehearse your answer to: 'How can I help you?' which is probably the first thing an exhibitor will say to you. Talk about what you are studying and about your transferable skills. Also mention any extra-curricular activities you've been involved with.

- Prepare some questions you want to ask the employer - What is it you really want to know about the industry or organisation? Take full advantage of the opportunity to speak to people who are doing the work you are interested in. This is a chance for you to find out what the day to day work, lifestyle and culture of the organisation is really like. Ask about the work and the company and avoid seeming overly interested in the salary and benefits.

**1 thing employers don’t like to see at a Fair?**

Be professional, some employers get very busy. Don’t be put off – be prepared to wait or come back.
BRADKEN

Tell us about your organisation?
Bradken® is a leading global supplier of differentiated consumable and capital products to the mining and resources, freight rail and transit, energy, and general industrial markets. Bradken currently employs over 5,900 people worldwide and operates 34 manufacturing facilities throughout Australia, New Zealand, the United States of America, Canada, China, Malaysia, South Africa, Indonesia, South America and the United Kingdom, supported by a global network of sales and service facilities.

Tell us about your program?
We recruit graduates throughout the year. To register your interest for a position with Bradken please send a cover letter and a current resume outlining your field, skills, qualifications, employment history and achievements to gradcareers@bradken.com.

Contact Details:
Website: http://www.bradken.com
Email: gradcareers@bradken.com
Phone: 02 4941 2600

What we are looking for?
As a leading global manufacturer, Bradken views graduates as potential industry leaders of the future and the key to our continued success. As a Bradken graduate you will have the opportunity to travel across the country and the world, be involved in a range of innovative and challenging projects, and gain valuable on the job experience from day one.

Career opportunities are currently available across Australia and New Zealand for graduates and undergraduates in their penultimate year of study, in the fields of Mechanical Engineering, Materials Engineering/Metallurgy and Electrical Engineering. Positions are also available for graduates of business support streams such as Human Resources, Marketing, Safety, Finance and Information Technology.

2 tips on how to best prepare for the Fair?
1. Research the companies attending.
2. Be prepared, list 2 – 4 questions you want to ask each employer.

1 thing employers don’t like to see at a Fair?
Unprofessional behaviour