

**AUSTRALIAN RESEARCH COUNCIL
DISCOVERY PROJECTS
APPLICATION FORM FOR FUNDING COMMENCING IN 2009**



Proposals must comply with the requirements of the *Discovery Projects Funding Rules for funding commencing in 2009*, and any content, font and page limit requirements specified in this form and the Instructions to Applicants document.

PROJECT ID: DP0985562

Total number of sheets contained in this Proposal	
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Information on this form and its attachments is collected in order to make recommendations to the Minister on the allocation of financial assistance under the Australian Research Council Act 2001 and for post award reporting. The information collected may be passed to third parties for assessment purposes. It may also be passed to the National Health and Medical Research Council, the Department of Foreign Affairs and Trade, the Department of Industry, Tourism and Resources, the Department of the Environment and Water Resources, the Department of Education, Science and Training, the Department of Agriculture, Fisheries and Forestry and the Department of Veterans' Affairs for the purpose of checking eligibility. In other instances, information contained in this Proposal can be disclosed without your consent where authorised or required by law.

PART A—ADMINISTRATIVE SUMMARY

A1 ORGANISATION TO ADMINISTER FUNDING

(Please note this question must be completed first)

Name

A2 PROPOSAL TITLE

(Provide a short descriptive title of no more than 20 words. Avoid the use of acronyms, quotation marks and upper case characters.)

Tactics of deception

A3 PARTICIPANT SUMMARY

A3.1 Participant Details - Current Organisations

Enter details of the lead Chief Investigator or Fellow at Person number 1.

Chief Investigators (CI), Partner Investigators (PI) and ARC Fellows - APD, ARF/QEII or APF.

Person number	Family Name	Initials	Current Organisation	Role	ECR
1	Martin	B	University of Wollongong	CI	

A3.2 Participant Summary - Organisations Applicable To This Proposal

(This table is 'read only' and provides a Summary of Organisational Affiliations for Participants. This table will populate once B8.2 is completed for each participant.)

Person Number	Family Name	Initials	Current Organisation	Relevant Organisation for this Proposal	Role
1	Martin	B	University of Wollongong	University of Wollongong	CI

A4 REQUESTED SUPPORT

A4.1 Component(s) sought

Tick each relevant box.

Number sought

X	Research Costs (personnel and project costs other than Fellowship salaries)	
	Australian Postdoctoral Fellowship (APD)	0
	Australian Research Fellowship/Queen Elizabeth II Fellowship (ARF/QEII)	0
	Australian Professorial Fellowship (APF)	0

A4.2 Years for which support is being sought

Year 1 X Year 2 X Year 3 X Year 4 Year 5

A5 SUMMARY DESCRIPTIONS

A5.1 Summary of Proposal

In no more than 750 characters (approx 100 words) of plain language, summarise aims, significance and expected outcomes.

Deception is pervasive in many realms of life, yet there is no standard way of understanding it. Rather than focus on morality or motivations, the project will classify methods of deception, methods of detection and types of responses in cases in which perceived injustice is involved, such as genocide, corporate corruption and sexual harassment. The resulting framework will be a contribution to a theory of tactics against injustice and offer practical guidance to opponents of injustice.

A5.2 Summary of National/Community Benefit (for Public Release)

In no more than 750 characters (approx 100 words) of plain language, summarise the national/community benefits that are expected to arise from the research.

People encounter deception in interpersonal relations, workplaces and international affairs, yet there is no standard framework for dealing with it. The research will catalogue likely deceptive techniques in cases of perceived injustice, from genocide to sexual harassment, highlighting key types of methods. The resulting framework will be useful for citizens, activists and policy-makers when encountering situations in which deception may be involved.

A6 CLASSIFICATIONS AND OTHER STATISTICAL INFORMATION

A6.1 National Research Priorities

National Research Priority	Priority Goal(s)
None-Selected.	

A6.2 Keywords

deception
strategy
injustice

tactics
lying
social action

A6.3 Research classifications (listed from highest to lowest %, to the nearest multiple of 10%)

Research Fields, Courses and Disciplines (RFCD)	%
379999	100

Socio-Economic Objective (SEO)	%
759999	100

A6.4 If the proposed research involves international collaboration, please specify country/ies.

A7 ADDITIONAL DETAILS

A7.1 Have you submitted or do you intend to submit a similar Proposal to any other agency? Yes No **X**

A7.2 Has a successful eligibility exemption/ruling been granted by the ARC regarding whether the Proposal falls within the area of Medical and Dental Research? (Note - DO NOT include eligibility exemptions/rulings related to ARC Fellowships here - see Part B9.9 of this form.)

Yes No **X**

A7.3 Does the Administering Organisation have arrangements to manage intellectual property and facilitate commercialisation of research? Yes **X** No

If Yes, in no more than 750 words (approx 100 characters) of plain language, summarise these arrangements.

The University of Wollongong has in place Intellectual Property and Commercial Research policies, approved by its governing body. It has also established a framework to maximise the benefits arising from University research in accordance with the National Principles of Intellectual Property Management for Publicly Funded Research. Further, UOW, through its partnership with UniQuest (technology transfer company of the University of Queensland) and through its Research and Innovation Division actively and successfully identifies, protects and commercialises UOW technology and expertise.

A8 RESEARCH STUDENTS

The ARC is interested in reporting the number of Research Students that would be involved in this Proposal if it is funded.

Number of Research Student Places (FTE) -	PhD	
	Masters	
	Honours	

