

Faculty of Commerce

Member Units

School of Accounting & Finance
School of Economics & Information Systems
School of Management, Marketing & Employment Relations
Graduate School of Business & Professional Development (including Sydney Business School)

Courses Offered

Doctor of Philosophy

Accountancy

Master of Accountancy - Research
Master of Accountancy
Master of Professional Accounting
Master of Forensic Accounting
Graduate Diploma in Commerce (Accountancy)
Graduate Certificate in Forensic Accounting

Finance

Master of Finance - Research
Master of Finance
Master of Applied Finance (Banking)
Graduate Diploma in Commerce (Finance)
Graduate Certificate in Banking and Finance

Management

Master of Management - Research
Master of Management
Master of Strategic Human Resource Management
Graduate Diploma in Commerce (Foundations of Management)

Marketing

Master of Marketing - Research
Master of Strategic Marketing
Graduate Diploma in Commerce (Marketing)
Graduate Certificate in Marketing

Employment Relations

Master of Industrial Relations - Research
Master of Industrial Relations
Graduate Diploma in Commerce (Industrial Relations)

Economics

Master of Economics - Research
Master of Economics
Master of Economics Advanced
Graduate Diploma in Commerce (Economics)
Graduate Certificate in Applied Economics

Information Systems

Master of Information Systems - Research
Master of Information Systems (Advanced)
Master of Information Systems
Graduate Diploma in Information Systems

Business

Doctor of Business Administration
Master of Business Administration
Master of Business Administration (Advanced)
Master of International Business
Master of Management
Master of Science (Logistics)
Graduate Diploma in Business Administration
Graduate Certificate in Business Administration
Graduate Certificate in Business
Graduate Certificate in Logistics

Doctor of Philosophy

Testamur Title of Degree:	Doctor of Philosophy
Abbreviation:	PhD
Home Faculty:	Commerce
Duration:	3 years or part-time equivalent
Total Credit Points:	48 per annum
Delivery Mode:	Supervised individual research
Standard Course Fee:	HECS Exempt (local); \$8,400 AUD per FT session (international)
Location:	All
UOW Course Code	201
CRICOS Code:	028400J

Overview

Candidates with demonstrated research potential, exhibited usually by a Bachelor Honours, Masters by Research degree or other Masters degree that includes a research project, can apply to take a Doctor of Philosophy in the Faculty. Full-time study of three years, or the part-time equivalent, is normally required. Candidates will be expected to work under supervision on research projects related to their thesis area and may be required to complete coursework classes in order to acquire theory and develop methodological skills necessary for their doctoral research. Candidates for this degree enrol in the subject THES924 (full time) or THES912 (part time).

The following areas of research are some of the topics available to candidates undertaking the Doctor of Philosophy degree:

School of Accounting and Finance

Accountancy

Accounting and information systems
 Accounting and EDI
 Auditing
 Controllership
 Critical accounting theory
 External financial reporting
 Government and not for profit accounting
 History of accounting thought
 International accounting
 Management accounting
 Small business management

Finance

Banking
 Behavioural finance
 Corporate Finance
 Financial Markets
 Financial Planning/Superannuation
 International Finance
 Mathematical Finance
 Portfolio Analysis
 Risk Management
 Small Business Finance
 Venture Capital

School of Economics & Information Systems

Economics

Labour and Human Resources
 International Trade and Investment
 Economic Growth and Development
 Small and Medium enterprises
 Industrial and Business Economics
 Regional Development

Information Systems

Online banking
Knowledge Management
Information Systems and the sustainable competitive advantage
Visualisation of Location Based Services
Intelligent Knowledge Acquisition
Assessing the Effectiveness of Corporate Web Sites
Critical Success Factors of Executive Information Systems
Activity Theory
Management of IT Architectures and Infrastructures

School of Management, Marketing & Employment Relations

Management

Public Private Partnerships
Regulatory Reform and Business
Local Government Reform
Owner-Manager Learning
Project Based Learning
Organisational Change and Leadership
Technological Change and Innovation
Company Performance
Competitive Advantage
Internationalisation of Companies
OHS Management
Human Resource Management Policies and Practices of Multinational Companies
Strategic Management in SE Asian Firms

Marketing

Advertising
Consumer Behaviour
Customer Satisfaction
Internet Marketing
International Marketing
Logistics
Marketing Communication
Marketing Research
New Product Marketing and Product Innovation
Professional Services Marketing
Relationship Marketing
Social Marketing
Strategic Planning and Marketing
Sales Management
Services Marketing
Supply Chain Management

Employment Relations

Aboriginal labour
Employee rights and human rights
Children's work and child labour
Gender and work
Employee participation, innovation and economic growth
Conceptions of human resource development
Regional employment patterns
Integration of market economies and the rights of labour
International migration and labour regulation
Commerce/Labour industrial relations history
Transmission of ideas
The employment relationship
History of ideas in commerce and labour
Business history and ideas

Graduate School of Business & Professional Development

Australian industrial relations
Quality environmental management systems

Course Information

Corporate recovery and turnaround strategy
Employer associations in Australia and Europe
Financial management of small and medium-sized enterprises
Financial restructuring with organizational transformation
Government regulation of business and corporate governance
History of the scientific management movement
International business strategy
International comparative industrial relations
Labour regulation in the global economy
Policy transfer and public sector governance
Production and operations management using statistical forecasting
Public sector financial management and accountability
Strategic management of business and technology

Other Information

Additional information is available from <http://www.uow.edu.au/> or email: commerce@uow.edu.au

School of Accounting & Finance

Accountancy

Master of Accountancy - Research

Testamur Title of Degree:	Master of Accountancy – Research
Abbreviation:	MAccy-Res
Home Faculty:	Commerce
Duration:	1.5 years or part-time equivalent
Total Credit Points:	72
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	HECS Exempt (local); \$8,400 AUD per FT session (international)
Location:	Wollongong
UOW Course Code:	1330
CRICOS Code:	042547F

Overview

The Master of Accountancy – Research degree comprises 24 credit points of coursework and a 48 credit point thesis. This degree is primarily a research degree for those who have completed a bachelors honours at a standard of Class II, Division 2 or higher in accountancy, economics, finance or management.

Entry Requirements / Assumed Knowledge

Candidates who have completed a coursework masters degree at an appropriate standard may be admitted to the program.

Advanced Standing

Advanced Standing of up to 24 credit points may be awarded for the coursework component of this degree to students who have completed research related subjects at an appropriate standard as assessed by the Head of Accounting Discipline. A candidate may not undertake subjects for this degree that are similar in content to subjects included in their honours or masters course.

Course Program

Subjects		Session	Credit Points
ACCY903	Theoretical Foundations of Research	Autumn/Spring	6
ACCY907	Empirical Research Methods	Autumn	6

Elective Subjects

12 credit points from the 900 level subjects offered by the School of Accounting and Finance, provided those electives are appropriate to the course of research the student intends to pursue. Subject selection to be approved by the Head of Accounting Discipline.

Other coursework subjects may be substituted with the permission of the Head of Accounting Discipline.

Thesis

Subjects	Session	Credit Points
THES 924 Thesis full time	Annual	48
THES 912 Thesis part time		24

Other Information

Further information is available from <http://www.uow.edu.au> or email: accfin@uow.edu.au

Master of Accountancy

Testamur Title of Degree:	Master of Accountancy
Abbreviation:	MAccy
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1530
CRICOS Code:	042526M

Overview

The purpose of this pass degree is to provide graduate students, who have completed the accountancy major for the Bachelor of Commerce degree, with the opportunity of further in-depth study of advanced topics in accounting.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor of Accountancy or Commerce degree with a major in Accountancy from a recognised tertiary institution, with an average mark of at least 60%. Students who do not have a major in Accountancy may be admitted to the program, but will be required to undertake some additional undergraduate subjects.

Course Requirements

Candidates who do not have a major in Accountancy and wish to complete an accounting program may be permitted to study for the degree provided that they include the undergraduate accountancy subjects amounting to 24 credit points, recommended by the Head of Accounting Discipline; thus the total credit points required for these candidates is 72.

Members of not less than five years standing of CPA Australia or the Institute of Chartered Accountants in Australia with appropriate experience are permitted to enrol for the degree even though they do not hold an undergraduate degree; such candidates will be required to pass subjects aggregating 72 credit points.

Course Program

Subjects	Session	Credit Points
ACCY903 Theoretical Foundations of Research	Autumn/Spring	6
ACCY904 Financial Accounting	Autumn	6
ACCY905 International Accounting	Spring	6
ACCY913 Management Accounting	Autumn	6
ACCY914 Management Planning and Control Systems	Autumn	6
ACCY936 Management and Information Systems	Autumn/Spring	6
ACCY968 Insolvencies	Spring	6
ACCY974 Accounting Regulation	Spring	6

With permission of the Head of Accounting Discipline, it is possible for students to substitute for the subjects listed above with ACCY985 Special Topic in Accounting A or ACCY986 Special Topic in Accounting B and up to three subjects offered in the Master of Finance degree.

Master of Professional Accounting

Testamur Title of Degree:	Master of Professional Accounting
Abbreviation:	MProfAcc
Home Faculty:	Commerce
Duration:	1.5 to 2 years or part-time equivalent
Total Credit Points:	72
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$4,800 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1515
CRICOS Code:	036454F

Overview

The program is designed to build on the learning experience of the students and to extend that experience to an appreciation and understanding of matters relating to the practice of accounting. At the conclusion of the program, students will satisfy the academic requirements of the major accounting professional bodies. They will have an appreciation of the theoretical issues underpinning the practice of accounting, as well as the legal and practical issues surrounding that practice.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor degree with an average mark of at least 60% from a recognised tertiary institution or equivalent.

Course Requirements

The course is designed to be taken over three or four semesters on a full-time basis or a part-time equivalent basis. The program consists of twelve subjects totalling 72 credit points.

Course Program

Subjects	Session	Credit Points
ACCY901 Accounting for Managers	Autumn/Spring	6
ACCY903 Theoretical Foundations of Research	Autumn/Spring	6
ACCY908 Applied Financial Accounting	Spring	6
ACCY918 Applied Management Accounting	Spring	6
FIN921 Managerial Finance	Autumn/Spring	6
ACCY936 Management and Information Systems	Autumn/Spring	6
ACCY961 Professional Practice - Accounting	Autumn	6
ACCY962 Professional Practice - Auditing, Risk Assurance & IS	Autumn	6
ACCY963 Professional Practice - Taxation	Autumn	6
ECON910 Economics for Accounting Professionals	Autumn	6
LAW960 Legal Studies for Professionals	Autumn	6

Professional Recognition

Recognised by CPA Australia and the Institute of Chartered Accountants.

Master of Forensic Accounting

Testamur Title of Degree:	Master of Forensic Accounting
Abbreviation:	MForAcc
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Modular – 5 full days (Fri and/or Sat) per subject over each 10 week
Starting Session(s):	Intakes A, B, C or D (Feb, Apr, Jul, Sept)
Standard Course Fee:	\$7,200 per session (local); \$8,400 per session (international)
Location:	Sydney Business School
UOW Course Code:	1541
CRICOS Code:	046874C

Overview

The Master of Forensic Accounting emphasises a forensic rather than a control-based or risk management approach to the analysis of corporate governance and the possibility of fraud.

Entry Requirements / Assumed Knowledge

Candidates must have an undergraduate degree in accounting from a recognised university and have achieved a 60% average mark. Other academic or professional qualifications plus a minimum of five years full-time work experience may be approved by the Program Director, Forensic Studies.

Advanced Standing

Advanced standing for ACCY950 and ACCY958 will be offered to applicants who have completed the CPA Australia Program.

Course Program

Subjects	Session	Credit Points
ACCY950	Introductory Forensic Accounting	6
ACCY951	Forensic and Litigation Framework	6
ACCY952	Fraud and Failure	6
ACCY953	Investigative Processes	6
ACCY954	Advanced Investigative Techniques	6
ACCY957	Independent Accounting Expert Reports	6
ACCY958	Research Project A *	6
ACCY959	Research Project B	6

Professional Recognition

Recognised by CPA Australia.

Graduate Diploma in Commerce (Accountancy)

Testamur Title of Degree:	Graduate Diploma in Commerce (Accountancy)
Abbreviation:	GDipCom
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	648
CRICOS Code:	028405D

Overview

In today's competitive economic environment, an additional qualification outside a graduate's first area of expertise may increase employment opportunities. A Graduate Diploma in Commerce (Accountancy) enhances the career prospects of graduates because it complements Bachelor qualifications in any discipline – building accounting, business and finance skills.

Entry Requirements / Assumed Knowledge

Candidates should have a Bachelor degree from a recognised tertiary institution. Students with an appropriate combination of academic qualifications, plus relevant work experience may also be considered.

Course Requirements

Specific requirements for this course are:

- not less than 30 credit points (of the minimum required of 48) are to be obtained from 200-level and/or 300-level subjects offered by the School of Accounting and Finance;
- with the approval of the Head of the Accounting Discipline, subjects may be selected from 900-level subjects offered by the School of Accounting and Finance. (Any subjects selected under this clause may be included in the 30 credit points required under 1.); and
- the whole course for the diploma is to be approved by the Head of Accounting Discipline as providing a coherent course of study.

Course Program

Programs are designed on an individual basis and depend on educational background and career goals. Students undertake at least 48 credit points as approved by Head of Accounting Discipline.

Other Information

Further information is available from <http://www.uow.edu.au/> or email: accfin@uow.edu.au

Graduate Certificate in Forensic Accounting

Testamur Title of Degree:	Graduate Certificate in Forensic Accounting
Abbreviation:	GradCertForAcc
Home Faculty:	Commerce
Duration:	6 months or part-time equivalent
Total Credit Points:	24
Delivery Mode:	Modular – 5 full days (Fri and/or Sat) per subject over each 10 week Sydney Business School intake
Starting Session(s):	Intakes A, B, C or D (Feb, Apr, Jul, Sept)
Standard Course Fee:	\$7,200 per session (local); \$8,400 per session (international)
Location:	Sydney Business School
UOW Course Code:	1147
CRICOS Code:	N/A

Overview

Given the spate of corporate failures in Australia and the USA in recent times, there is a growing public awareness of the need for accounting and finance professionals (and those in oversight positions) to acquire skills to identify and act upon indicators of poor corporate governance, mismanagement, fraud and other unethical behaviour. Traditional business-related education focused on management styles and techniques, financial management, and how internal and external transactions were recorded and interpreted. It is now necessary to analyse the underlying characteristics of corporate activities, and identifying corporate governance issues including potentially unethical or fraudulent behaviour at all level of the organisation.

Entry Requirements / Assumed Knowledge

Candidates must have an undergraduate degree in accounting from a recognised university and have achieved a 60% average mark. Other academic or professional qualifications plus a minimum of five years full-time work experience may be approved by the Program Director, Forensic Studies.

Course Program

Subjects	Session	Credit Points
ACCY950 Introductory Forensic Accounting *	Intake A/B/C/D	6
ACCY951 Forensic and Litigation Framework	Intake A/B/C/D	6
ACCY952 Fraud and Failure	Intake A/B/C/D	6
ACCY953 Investigative Processes	Intake A/B/C/D	6

Professional Recognition

Recognised by CPA Australia.

Other Information

Further information is available from <http://www.uow.edu.au/> or email: accfin@uow.edu.au

Finance

Master of Finance - Research

Testamur Title of Degree:	Master of Finance -Research
Abbreviation:	MFin-Res
Home Faculty:	Commerce
Duration:	1.5 years or part-time equivalent
Total Credit Points:	72
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	HECS Exempt (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1332
CRICOS Code:	042549D

Overview

The Master of Finance - Research degree comprises 24 credit points of coursework and a 48 credit point thesis.

This degree is primarily a research degree for those who have completed a bachelors honours at a standard of Class II, Division 2 or higher in accountancy, economics, finance or management.

Entry Requirements / Assumed Knowledge

Candidates who have completed a coursework masters degree at an appropriate standard may be admitted to the program.

Advanced Standing

Advanced Standing of up to 24 credit points may be awarded for the coursework component of this degree to students who have completed research related subjects at an appropriate standard as assessed by the Head of Finance Discipline. A candidate may not undertake subjects for this degree that are similar in content to subjects included in their honours or masters course.

Course Program

Coursework	Session	Credit Points
Core Subjects		
ACCY903 Theoretical Foundations of Research	Autumn/Spring	6
ACCY907 Empirical Research Methods	Autumn	6

Electives

Any 2 900 level subjects offered by the School of Accounting and Finance as approved by the Discipline Head.

Thesis

Subjects	Session	Credit Points
THES924 Thesis (full time)	Annual	48
THES912 Thesis (part time)		

Other Information

Further information is available from <http://www.uow.edu.au/> or email: accfin@uow.edu.au

Master of Finance

Testamur Title of Degree:	Master of Finance
Abbreviation:	MFin
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1532
CRICOS Code:	042529G

Overview

This program gives students the opportunity to upgrade their knowledge of finance, financial decisions, investment strategies and investment management, whether for personal information or for the guidance of firms.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor degree from a recognised tertiary institution, with a grade average of 60%.

Course Requirements

Members of not less than five years standing of CPA Australia or the Institute of Chartered Accountants in Australia, with appropriate experience, are permitted to enrol for the degree even though they do not hold an undergraduate degree. Such candidates will be required to pass subjects aggregating 72 credit points.

Course Program

Subjects	Session	Credit Points
ACCY901 Accounting for Managers	Autumn/Spring	6
FIN921 Managerial Finance*	Autumn/Spring	6
FIN922 Investment Analysis	Autumn	6
FIN923 Investment Management	Spring	6
FIN924 Corporate Financial Information Analysis	Autumn	6
FIN925 Banking Theory and Practice	Autumn	6
FIN926 Studies in Business Finance	Autumn	6

Course Information

FIN927	Small Business Finance	Spring	6
FIN928	Multinational Financial Management	Spring	6
FIN929	Risk, Development and Venture Capital	Spring	6

With the permission of the Head of Finance Discipline, it is possible for students to substitute for the subjects listed above up to three of the subjects offered in the Master of Accountancy degree.

Note:

- ACCY901 and FIN921 must be taken in the first semester of commencement in degree.
- FIN921 is available only to students who have no previous finance studies. Students who are not permitted to enrol in FIN921 can select FIN987 Special Topic in Finance or ECON984 Financial Economics.
- Students who have completed a finance major in their undergraduate degree are recommended not to include FIN922 Investment Analysis on their program.

Other Information

Further information is available from <http://www.uow.edu.au/> or email: accfin@uow.edu.au

Master of Applied Finance (Banking)

Testamur Title of Degree:	Master of Applied Finance (Banking)
Abbreviation:	MAppFin
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1537
CRICOS Code:	029141D

Overview

This program is specifically designed to meet the demands of banking and finance at a more in-depth level than provided by the Graduate Certificate. By incorporating banking theory and its application to practice, the Master of Applied Finance (Banking) aims to equip students with the knowledge and skills required to successfully compete in the job market in the areas of accounting, finance and banking. Subjects have been specifically developed with an international focus, allowing graduates to seek careers in this sector in any part of the world and to meet Australian accreditation requirements.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor degree with a grade average of 60% from a recognised tertiary institution. Students with appropriate combination of academic qualifications plus relevant work experience may also be considered.

Advanced Standing

Students who successfully complete the Graduate Certificate in Banking and Finance may articulate into the Master of Banking with 24 credit points of advanced standing.

Course Program

Students will undertake eight subjects consisting of the following:

Subjects	Session	Credit Points	
FIN922	Investment Analysis	Autumn	6
FIN923	Investment Management	Spring	6
FIN925	Banking Theory and Practice	Autumn	6
FIN926	Studies in Business Finance	Autumn	6
FIN928	Multinational Financial Management	Spring	6
FIN955	International Banking	Spring	6
FIN956	Banking, Lending and Securities	Spring	6
LAW970	Banking and Financial Institutions Law	Autumn	6

Professional Recognition

The Master of Applied Finance (Banking) is accredited by the Australian Institute of Banking and Finance (AIBF).

Graduate Diploma in Commerce (Finance)

Testamur Title of Degree:	Graduate Diploma in Commerce (Finance)
Abbreviation:	GradDipCom
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	648
CRICOS Code:	028405D

Overview

In today's competitive economic environment, an additional qualification outside a graduate's first area of expertise may increase employment opportunities. A Graduate Diploma in Commerce (Finance) enhances the career prospects of graduates because it complements Bachelor qualifications in any discipline – building accounting, business and finance skills.

Entry Requirements / Assumed Knowledge

Candidates should have a Bachelor degree from a recognised tertiary institution. Students with an appropriate combination of academic qualifications, plus relevant work experience may also be considered.

Course Requirements

Specific requirements for this course are:

1. not less than 30 credit points (of the minimum required of 48) are to be obtained from 200-level and/or 300-level subjects offered by the School of Accounting and Finance;
2. with the approval of the Head of the Finance Discipline, subjects may be selected from 900-level subjects offered by the School of Accounting and Finance. (Any subjects selected under this clause may be included in the 30 credit points required under 1.); and
3. the whole course for the diploma is to be approved by the Head of Finance Discipline as providing a coherent course of study.

Course Program

Programs are designed on an individual basis and depend on educational background and career goals. You will undertake at least 48 credit points as approved by Head of the Finance Discipline.

Graduate Certificate in Banking and Finance

Testamur Title of Degree:	Graduate Certificate in Banking and Finance
Abbreviation:	GCertBankFin
Home Faculty:	Commerce
Duration:	6 months or part-time equivalent
Total Credit Points:	24
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1119
CRICOS Code:	028402G

Overview

There is growing demand in the banking and finance sector for graduates of the Graduate Certificate in Banking and Finance. By incorporating banking theory and its application to practice, this program equips students with the knowledge and skills required to successfully compete in the job market in the areas of accounting, finance and banking. Subjects have been specifically developed with an international focus and meet Australian accreditation requirements.

Entry Requirements / Assumed Knowledge

Candidates should have a Bachelor degree from a recognised tertiary institution. Students with an appropriate combination of academic qualifications plus relevant work experience may also be considered.

Course Program

Subjects		Session	Credit Points
FIN925	Banking Theory and Practice	Autumn	6
FIN955	International Banking	Spring	6
FIN956	Banking, Lending and Securities	Spring	6
And one of the following:			
FIN922	Investment Analysis	Autumn	6
LAW970	Banking and Financial Institutions Law	Autumn	6

Professional Recognition

The program has been accredited by the Australian Institute of Banking and Finance (AIBF).

School of Management, Marketing & Employment Relations**Management****Master of Management - Research**

Testamur Title of Degree:	Master of Management -Research
Abbreviation:	MMgmt-Res
Home Faculty:	Commerce
Duration:	1.5 years or part-time equivalent
Total Credit Points:	72
Delivery Mode:	Flexible
Starting Session(s):	Autumn/Spring
Standard Course Fee:	HECS Exempt (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1335
CRICOS Code:	042545G

Overview

The Master of Management (Research) provides graduates with the opportunity for further study of advanced topics in management.

Entry Requirements / Assumed Knowledge

Candidates must have completed the requirements for the award of Bachelor of Commerce (Honours) or equivalent at a standard of Class II, Division 2 or higher, or an equivalent degree. Candidates who have completed a Masters degree may be admitted to the program. Candidates may be awarded advanced standing of up to 24 credit points for the coursework component of this degree on the basis of previous research-related subjects. Candidates who hold a Bachelor of Commerce degree at credit level or above may be admitted to the program after an appropriate program of preliminary study prescribed by the Head of School.

Course Program

Subjects		Session	Credit Points
COMM980	Business Research Methods	Autumn	6
or another 6-credit point research-oriented subject approved by the Course Coordinator plus three 6-credit point subjects as approved by the Course Coordinator plus			
THES 924	Thesis full time	Autumn/Spring	48
THES 912	Thesis part time		

Master of Management

Testamur Title of Degree:	Master of Management
Abbreviation:	MMgmt
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/evening classes
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong and other locations (subject to demand)
UOW Course Code:	553
CRICOS Code:	048588D

Overview

The Master of Management provides an opportunity for career advancement for managers. This rigorous and intellectually challenging program will assist in the development of key personal and technical skills.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor degree from a recognised tertiary institution and have credit level results in management, commerce or business disciplines. Applicants who have a full degree and/or professional background in commerce with a management major may be able to graduate with 48 credit points (ie, one year full-time). Applicants with only a partial background in commerce may be required to take an additional 24 credit points.

Course Requirements

Students can choose eight subjects from any of the following, subject to availability and demand. Other subjects within the Faculty may be selected with approval from the Course Coordinator. It may also be possible to undertake a research project as a major or minor part of this program, tailored to individual or their corporate sponsor interests. Subject availability may vary each session and year, depending on overall demand. Programs offered at locations outside of Wollongong, tend to follow a more restrictive format with regard to the selection of suitable subjects.

Course Program

Subjects	Session	Credit Points
MGMT908 Human Resource Development	Autumn	6
MGMT911 Leadership and Team Dynamics	Spring	6
MGMT913 Global and Comparative Employment Relations	N/A in 2004	6
MGMT915 Leading Organisational Change: Framing the Management of Change	Spring	6
MGMT916 Management and Employment Relations	N/A in 2004	6
MGMT920 Organisational Analysis	Spring	6
MGMT940 Innovation and Entrepreneurship	Spring	6
MGMT941 Small Business Management	Autumn	6
MGMT946 Personal Learning: The Reflective Manager	Autumn	6
MGMT949 Performance Management	N/A in 2004	6
MGMT953 Human Resource Management	N/A in 2004	6
MGMT963 Management of Occupational Health and Safety	Spring	6
MGMT969 Job Analysis, Recruitment and Selection	Autumn	6
MGMT978 Cross Cultural Management	Autumn	6
MGMT983 Leading Organisations: Politics, Power and Change	Spring	6
MGMT985 Management Consulting	N/A in 2004	6

Master of Strategic Human Resource Management

Testamur Title of Degree:	Master of Strategic Human Resource Management
Abbreviation:	MSHRM
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1517
CRICOS Code:	037087E

Overview

Human resource managers are now focused on the achievement of effective learning organisations in a world of rapid local and global change. The emphasis on these aspects, with more traditional areas of concern, will equip the successful graduate with advanced human resource management skills for organisations in the 21st Century.

This program presents powerful tools for analysing strategic alignment, managing employment relationships and identifying leadership and team dynamics skills essential to orchestrate organisational change. It provides critical perspectives on the roles and functions of HR executives as change agents.

Entry Requirements / Assumed Knowledge

Applicants must have a Bachelor degree in a relevant area. Applicants without a degree but with five years or more of managerial work experience in a human resource context will be considered and may be required to undertake additional subjects as agreed by the Course Coordinator.

Course Requirements

Students can choose eight subjects from those listed below. Students may substitute one of these subjects with another of equal credit weighting with the approval of the Master of Strategic Human Resource Management Course Coordinator. Subject availability may vary each session and year, depending on demand.

Course Program

Subjects	Session	Credit Points
MGMT908 Human Resource Development	Autumn	6
MGMT911 Leadership and Team Dynamics	Spring	6
MGMT913 Global and Comparative Human Resource Management	N/A in 2004	6
MGMT915 Leading Organisations: Framing the Management of Change	Spring	6
MGMT916 Management and Employment Relations	N/A in 2004	6
MGMT920 Organisational Analysis	Spring	6
MGMT930 Strategic Human Resource Management	Autumn	6
MGMT946 Personal Learning: The Reflective Manager	Autumn	6
MGMT949 Performance Management	N/A in 2004	6
MGMT963 Management of Occupational Health and Safety	Spring	6
MGMT969 Job Analysis, Recruitment and Selection	Autumn	6
MGMT978 Cross Cultural Management	Autumn	6
MGMT983 Leading Organisations: Politics, Power and Change Agency	Spring	6

Graduate Diploma in Commerce (Foundations of Management) – Subject to approval

Testamur Title of Degree:	Graduate Diploma in Commerce (Foundations of Management)
Abbreviation:	GDipCom
Home Faculty:	Commerce
Duration:	1 year or part-time equivalents
Total Credit Points:	48
Delivery Mode:	Day/Evening classes
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	648
CRICOS Code:	028405D

Overview

This course is a pathway program into other Masters programs within the Faculty of Commerce.

Entry Requirements / Assumed Knowledge

Candidates must have completed a professional qualification for a minimum duration of two (2) years full-time plus a minimum of three (3) years work experience.

Course Requirements

The Graduate Diploma in Commerce (Foundations of Management) is a 12 month full-time or part-time equivalent program consisting of 8 subjects as follows. Graduates are required to achieve an average mark of at least 55% to progress into Masters programs in the Faculty of Commerce.

Course Program

Subjects	Session	Credit Points
<i>Either</i>		
ELS901 English for Post Graduate Studies 1		6
or		
ELS903 English for Post Graduate Studies 2		8
<i>plus seven (7) subjects from the following list:</i>		
ACCY901 Accounting for Managers	Autumn/Spring	6
ECON215 Microeconomic Theory and Policy	Autumn/Spring	6
ECON251 Industry and Trade in East Asia	Spring	6
ECON940 Statistics for Decision Making	Spring	6
MARK217 Consumer Behaviour	Autumn	6
MARK922 Marketing Management	Autumn	6
MGMT206 Managing Human Resources	Autumn	6
MGMT300 Innovation and Electronic Commerce	Spring	6
MGMT301 Managing Across Cultures	Autumn	6
MGMT911 Leadership and Team Dynamics	Spring	6

Further Studies Options

This program provides a pathway to various Masters programs within the Faculty of Commerce.

Marketing

Master of Marketing - Research

Testamur Title of Degree:	Master of Marketing - Research
Abbreviation:	MMark-Res
Home Faculty:	Commerce
Duration:	1.5 years or part-time equivalent
Total Credit Points:	72
Delivery Mode:	Flexible
Starting Session(s):	Autumn/Spring
Standard Course Fee:	HECS Exempt (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1335
CRICOS Code:	042552J

Overview

The Master of Marketing (Research) provides graduates with the opportunity to undertake further in-depth study in marketing, in preparation for a professional career as a marketing expert.

Entry Requirements / Assumed Knowledge

This program is primarily a research program for those who have completed an Honours Bachelor degree in the Faculty of Commerce at a standard of Class II, Division 2 or higher, or an equivalent degree. Candidates who have completed a Masters program may be admitted. Honours and Masters candidates may be awarded advanced standing of up to 24 credit points for the coursework component of the program on the basis of previous research-related subjects. Candidates who hold a Bachelor of Commerce degree at credit level or above may be admitted to the program after an appropriate program of preliminary study prescribed by the Head of School.

Course Requirements

The Master of Marketing (Research) is a 72-credit point program, comprising 24-credit points of coursework and a 48-credit point thesis. Candidates will be expected to undertake the following subjects.

Course Program

Subjects	Session	Credit Points
MARK977 Research for Marketing Decisions or another 6-credit point research-oriented subject approved by the Head of School plus three 900-level 6-credit point subjects as approved by the Course Coordinator plus	Autumn	6
THES924 Thesis fulltime THES 912 Thesis part time	Autumn/Spring	48

Master of Strategic Marketing

Testamur Title of Degree:	Master of Strategic Marketing
Abbreviation:	MSM
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/evening classes
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong/Singapore
UOW Course Code:	1538
CRICOS Code:	042627F

Overview

The program is designed to enhance graduates' career opportunities in the marketing field. Students will have the opportunity to study in-depth a wide range of advanced topics in marketing and gain both generalist and specialist marketing skills that are professionally-oriented.

Entry Requirements / Assumed Knowledge

Applicants should hold a Bachelor degree in Commerce or Business with a Marketing major. Applicants with only a partial commerce background will be considered for the 72 credit point Masters program.

Advanced Standing

Candidates who have successfully completed the Master of International Business (MIB) may apply to enrol in the MSM. MIB candidates who have successfully completed Advertising and Marketing in a Global Economy and two marketing subjects at 900-level as electives in their MIB, will receive advanced standing of 18 credit points towards a 48 credit point Master of Strategic Marketing.

Course Requirements

Students are required to formalise an intended program with the Postgraduate Coordinator. Programs are tailored for individual students, based on their previous study and areas of interest. Subjects will generally be selected from the following subjects. Subject availability may vary each session and year, depending on demand.

Course Program

Subjects	Session	Credit Points
MARK901 Marketing on the Internet	Spring	6
MARK917 Business to Business Marketing	Autumn	6
MARK922 Marketing Management	Autumn	6
MARK935 Marketing Strategy	Spring	6
MARK936 Consumer Behaviour	Spring	6
MARK937 Relationship Marketing	Autumn	6
MARK938 Managing Services Marketing	Autumn	6
MARK939 Contemporary Issues in International Marketing	Not on offer in 2004	6
MARK940 Advertising and Promotions Strategy	Autumn	6
MARK956 New Product Marketing	Spring	6
MARK957 International Marketing Strategy	Spring	6
MARK959 Sales Management	Spring	6
MARK970 Contemporary Issues in Marketing	Not on offer in 2004	6
MARK977 Research for Marketing Decisions	Autumn	6
MARK997 Retail Marketing Management	Not on offer in 2004	6

Graduate Diploma in Commerce (Marketing)

Testamur Title of Degree:	Graduate Diploma in Commerce
Abbreviation:	GDipCom
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/evening classes
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	648
CRICOS Code:	028405D

Overview

This program is designed for students from disciplines other than Commerce to enable them to gain a qualification in marketing.

Entry Requirements / Assumed Knowledge

Applicants should hold a Bachelor degree or equivalent from a recognised tertiary institution. Applicants with other academic or professional qualifications (such as TAFE qualifications) and relevant work experience of at least three years may be admitted. In special circumstances, applicants without a qualification, but with a minimum of five years relevant work experience may be admitted.

Course Requirements

Eight subjects must be selected from the following, subject to the approval of the Postgraduate Coordinator, and must include Marketing Management.

Course Program

Subjects	Session	Credit Points
MARK217 Consumer Behaviour	Autumn	6
MARK239 Information for Marketing Decisions	Spring	6
MARK319 Applied Marketing Research	Autumn	6
MARK333 Advertising and Promotions Strategy	Spring	6
MARK343 International Marketing	Spring	6
MARK397 Retail Marketing Management	Spring	6
MARK901 Marketing on the Internet	Spring	6
MARK917 Business to Business Marketing	Autumn	6
MARK922 Marketing Management	Autumn	6
MARK935 Marketing Strategy	Spring	6
MARK937 Relationship Marketing	Autumn	6
MARK938 Managing Services Marketing	Autumn	6
MARK939 Contemporary Issues in International Marketing	Not on offer in 2004	6
MARK956 New Product Marketing	Spring	6
MARK959 Sales Management	Spring	6
MARK970 Contemporary Issues in Marketing	Not on offer in 2004	6

Credit Towards Other Courses

Students completing this program will be eligible to apply for the Master of Strategic Marketing or the Master of Business Administration programs. Graduate Diploma candidates who progress to the MSM will receive advanced standing for four 900-level marketing subjects completed, and be required to successfully complete a further four marketing subjects at 900-level. The subjects must be different from those undertaken in the Graduate Diploma.

Graduate Certificate in Marketing

Testamur Title of Degree:	Graduate Certificate in Marketing
Abbreviation:	GCertMark
Home Faculty:	Commerce
Duration:	6 months or part-time equivalent
Total Credit Points:	24
Delivery Mode:	Day/evening classes
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1117
CRICOS Code:	027471B

Overview

The Graduate Certificate in Marketing is designed to enhance the knowledge and skills of marketing practitioners who do not possess formal tertiary qualifications in marketing. Students are able to choose from a large variety of both undergraduate and postgraduate subjects to suit their particular marketing needs.

Entry Requirements / Assumed Knowledge

Applicants should hold a Bachelor degree or equivalent from a recognised university or tertiary institution. Applicants holding other acceptable academic or professional qualifications (such as TAFE qualifications) with relevant work experience of at least three years may be admitted. In special circumstances, applicants without a qualification, but with substantial (a minimum of five years) relevant work experience may also be admitted.

Course Requirements

Subject to approval by the Postgraduate Coordinator, four subjects must be chosen from the Graduate Diploma in Commerce (Marketing) schedule, including Marketing Management and at least one other 900-level subject.

Credit Towards Other Courses

Students graduating from the Graduate Certificate program will be eligible for entry to the Graduate Diploma in Commerce (Marketing), Master of International Business (MIB) or the Master of Business Administration (MBA) programs.

Employment Relations

Master of Industrial Relations - Research

Testamur Title of Degree:	Master of Industrial Relations -Research
Abbreviation:	MIndRel - Res
Home Faculty:	Commerce
Duration:	1.5 years or part-time equivalent
Total Credit Points:	72
Delivery Mode:	Flexible
Starting Session(s):	Autumn/Spring
Standard Course Fee:	HECS Exempt (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1333
CRICOS Code:	042550M

Overview

The Master of Industrial Relations (Research) provides graduates with the opportunity for further study of advanced topics in industrial relations.

Entry Requirements / Assumed Knowledge

Entry requires a Bachelor of Commerce or Arts degree or equivalent at a standard of Class II, Division 2, or higher, in a relevant discipline. Students with an Honours Class II, Division 1 or higher in Economics may be given up to 24 credit points advanced standing for the coursework component of the program. Students who hold a Pass Masters degree in Industrial Relations (or equivalent) may be admitted with the approval of the Course Coordinator. These students will, however, be required to undertake additional coursework.

Course Requirements

The standard program comprises 24-credit points of coursework plus a 48-credit point thesis. Candidates will be expected to undertake the following subjects, or other subjects approved by the Course Coordinator.

Course Program

Subjects	Session	Credit Points
MGMT976 Advanced Topics in Industrial Relations A	Autumn/Spring	8
MGMT950 Gender and Work	Autumn	6
MGMT952 Work and Enterprise Industrial Relations	Not available in 2004	6
MGMT958 Industrial Relations and Management	Not available in 2004	6
THES924 Thesis (full-time) or THES912 (part-time)	Annual	48

Master of Industrial Relations

Testamur Title of Degree:	Master of Industrial Relations
Abbreviation:	MIndRel
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/Evening classes
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1533
CRICOS Code:	042527K

Overview

This course aims to provide graduate students, who have completed an Industrial Relations major in a Bachelor of Commerce degree or equivalent, with the opportunity for further in-depth study of advanced topics in this discipline in preparation for a career in industrial relations.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor degree with an average mark of 60% in Commerce or Business majoring in Industrial Relations.

Course Requirements

Students must normally complete 48-credit points including 24 credit points from the following, subject to availability and demand.

Course Program

Subjects	Session	Credit Points
MGMT950 Gender and Work	Autumn	6
MGMT952 Workplace and Enterprise Industrial Relations	Not on offer in 2004	6
MGMT954 Political Economy of Australian Wage Determination	Not on offer in 2004	6
MGMT958 Industrial Relations and Management	Not on offer in 2004	6
<i>Plus 24 credit points from the following:</i>		
ECON912 Labour Economics	Autumn	6
ECON913 Industrial Organisations	Autumn	6
MGMT948 Employers and Industrial Relations	Not on offer in 2004	6
MGMT955 Comparative Studies in Industrial Relations	Not on offer in 2004	6
MGMT957 Productivity and Labour	Not on offer in 2004	6
MGMT973 Employers and Industrial Relations – A	Not on offer in 2004	6
MGMT975 Negotiation, Advocacy and Bargaining	Spring	6
MGMT976 Advanced Topics in Industrial Relations – A	Autumn/Spring	8
MGMT977 Advanced Topics in Industrial Relations – B	Autumn/Spring	8
MGMT979 Advanced Topics in Industrial Relations – C	Autumn/Spring	6
MGMT987 Special Topics – B	Autumn/Spring	12
MGMT990 Minor Thesis	Autumn/Spring	24
MGMT953 Human Resource Management	Not on offer in 2004	6
LAW966 Studies in Industrial Law	Not on offer in 2004	6
LAW969 Occupational Health and Safety Law	Autumn	6

Graduate Diploma in Commerce (Industrial Relations)

Testamur Title of Degree:	Graduate Diploma in Commerce
Abbreviation:	GDipCom
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/Evening classes
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	648
CRICOS Code:	028405D

Overview

This course aims to provide graduate students who have not completed an Industrial Relations major in their undergraduate degree, with the opportunity for advanced study in industrial relations.

Entry Requirements / Assumed Knowledge

Candidates should have a Bachelor degree from a recognised tertiary institution. In special circumstances, a professional holding a tertiary qualification other than a Bachelor degree may be permitted to enrol.

Course Requirements

Students must complete 48-credit points approved by the Course Coordinator, including at least 24-credit points taken from the following:

Course Program

Subjects	Session	Credit Points
MGMT142 Industrial Relations A	Autumn	6
MGMT240 Industrial Relations B: Wage Determination	Spring	6
MGMT243 Work and Employment Relations	Not on offer in 2004	6
MGMT340 Comparative Studies in Employment Relations	Not on offer in 2004	6
MGMT341 International and Comparative Employment Relations	Spring	6
MGMT342 Research Topics in Industrial Relations	Autumn	6
MGMT348 Employers and Industrial Relations	Autumn	6
MGMT352 Negotiation, Advocacy and Bargaining	Spring	6

School of Economics and Information Systems

Economics

Master of Economics

Testamur Title of Degree:	Master of Economics
Abbreviation:	MEcon
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1513
CRICOS Code:	042528J

Overview

This course aims to provide graduate students, who have completed an Economics major in an undergraduate degree, with the opportunity for further study in Economics. The degree is by coursework only and involves one year of full-time study or part time equivalent. Those with good results will be eligible to undertake advanced study in Economics leading to a research degree.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor degree majoring in Economics or an equivalent degree from a recognised tertiary institution. Candidates who have the equivalent of Economics to second year level in their undergraduate degree may be permitted to study for this program, provided they have passed a program of 24 credit points of 300 level Economics subjects approved by the Head of Discipline. The total credit points required in the program is 72.

Course Requirements

Students must complete 48 credit points at 900 level according to the following program structure:

Course Program

Subjects	Session	Credit Points
ECON936 Graduate Macroeconomics	Spring	6
ECON937 Graduate Microeconomics	Autumn	6
ECON939 Quantitative Economic Analysis	Autumn	6

Plus 30 credit points normally chosen from one of the following areas of study:

International Business Economics - 18 credit points from the following:

ECON902 Advanced International Monetary Economics	Spring	6
ECON913 Industrial Organisation	Autumn	6
ECON982 International Economic Relations	Spring	6
ECON984 Financial Economics	Spring	6

Plus 12 credit points of 900-level subjects, six of which can be selected from outside the Discipline of Economics, with approval of the Head of Discipline.

Trade, Growth and Development - 18 credit points from the following:

ECON904 Trade, Growth and Development	Autumn	6
ECON908 Advanced Topics in the Economics of Development	Spring	6
ECON982 International Economic Relations	Spring	6
ECON983 Trade and Industry in East Asia	Spring	6

Plus 12 credit points of 900 level subjects, six of which can be selected from outside the Discipline of Economics with approval of the Head of Discipline.

Money, Banking and Finance - 18 Credit points comprised of:

ECON901 Monetary Economics	Autumn	6
ECON902 Advanced international Monetary Economics	Spring	6
ECON984 Financial Economics	Spring	6

Plus 12 credit points of 900 level subjects, six of which can be selected from outside the Discipline of Economics, with approval of the Head of Discipline.

Human Resource Economics - 18 credit points comprised of:

ECON912 Labour Economics	Autumn	6
ECON918 Economics of Health Care	Autumn	6
ECON983 Trade and Industry in East Asia	Spring	6

Plus 12 credit points of 900 level subjects, six of which can be selected from outside the Discipline of Economics, with approval of the Head of Discipline.

Master of Economics - Research

Testamur Title of Degree:	Master of Economics - Research
Abbreviation:	MEcon - Res
Home Faculty:	Commerce
Duration:	1.5 years or part-time equivalent
Total Credit Points:	72 Credit Points
Delivery Mode:	Flexible
Starting Session(s):	Autumn/Spring
Standard Course Fee:	HECS Exempt (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1331
CRICOS Code:	042548E

Overview

This course aims to provide graduate students, who have completed an Economics major in an undergraduate degree, with the opportunity for advanced study in Economics including a major research thesis.

Entry Requirements / Assumed Knowledge

Entry level will normally be by an Honours Bachelor of Commerce or Arts degree or equivalent at a standard of Class II, Division 2 or higher in Economics. Students who hold a Pass Masters degree in Economics or equivalent will be admitted, although additional coursework may be required at the direction of the Head of Discipline.

Advanced Standing

Students who hold an Honours Class II, Division 1 or higher in Economics may be awarded up to 24 credit points advanced standing for the coursework component of the program.

Course Requirements

Students normally undertake a 72 credit point program consisting of 24 credit points of coursework plus 48 credit points of research thesis.

Course Program

Subjects	Session	Credit Points
ECON996 Advanced Macroeconomic Theory	Autumn	6
ECON997 Advanced Microeconomic Theory	Autumn	6
Plus one of the following:		
ECON921 Econometric Models	Spring	6
Or		
ECON939 Quantitative Economic Analysis	Autumn	6
Plus six credit points at 900 level as approved by the Head of Discipline.		
Plus		
THES924 Thesis (full time) or	Annual	48
THES912 Thesis (part time)		

Master of Economics - Advanced

Testamur Title of Degree:	Master of Economics - Advanced
Abbreviation:	MEcon(Adv)
Home Faculty:	Commerce
Duration:	1.5 Years or part-time equivalent
Total Credit Points:	72
Delivery Mode:	Day
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1431
CRICOS Code:	044406C

Overview

The purpose of the Master of Economics - Advanced is to provide graduate students who have completed an Economics major in their undergraduate degrees with the opportunity for advanced study in Economics. The degree is by coursework and a research project and may be completed over 18 months full time or it may be studied part time. The degree is suitable for those who wish to undertake an in-depth study of Economics, but who do not wish to write a major thesis of the type expected in a Masters research degree.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor degree with a major in Economics or an equivalent degree from a recognised tertiary institution. Students who do not have this qualification will be required to complete satisfactorily a preliminary program of an additional 24 credit points of coursework.

Course Requirements

Students must, subject to advanced standing or exceptions, complete 72 credit points comprising:

Course Program

Subjects	Session	Credit Points
ECON996 Advanced Macroeconomic Theory	Autumn	6
ECON997 Advanced Microeconomic Theory	Autumn	6
Plus		
ECON992 Research Report	Annual	24
<i>Plus 36 credit points of 900 level subjects as approved by the Head of Discipline, chosen from:</i>		
ECON901 Monetary Economics	Autumn	6
ECON902 Advanced International Monetary Economics	Spring	6
ECON904 Trade, Growth & Development	Autumn	6
ECON907 Cost-Benefit Analysis	Spring	6
ECON908 Advanced Topics in the Economics of Development	Spring	6

ECON911	Advanced International Economics	Spring	6
ECON912	Labour Economics	Autumn	6
ECON913	Industrial Organisation	Autumn	6
ECON915	Electronic Commerce and the Economics of Information	Spring	6
ECON918	Economics of Health Care	Autumn	6
ECON921	Econometric Models	Spring	6
ECON927	Technology in the New Economy	Spring	6
ECON938	Environmental Economics	Spring	6
ECON982	International Economic Relations	Spring	6
ECON983	Trade and Industry in East Asia	Spring	6
ECON984	Financial Economics	Spring	6

Graduate Diploma in Commerce (Economics)

Testamur Title of Degree:	Graduate Diploma in Commerce (Economics)
Abbreviation:	GDipCom
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48 credit points
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	648
CRICOS Code:	028405D

Overview

The purpose of the Graduate Diploma in Commerce (Economics) is to provide graduate students who have not completed an Economics major in their undergraduate degrees with the opportunity to gain the equivalent of a major in Economics. The program also provides graduate students who obtained an Economics major many years ago with a refresher course in the discipline. The Diploma involves one year of full-time study or it may be studied part-time. Those with good results will be eligible to study Economics at the Masters level.

Entry Requirements / Assumed Knowledge

Candidates should have a Bachelor degree from a recognised tertiary institution. Applicants with an appropriate combination of academic qualifications and relevant work experience will also be considered.

Course Program

Subjects	Session	Credit Points
ECON205 Macroeconomic Theory and Policy	Autumn/Spring	6
ECON215 Microeconomic Theory and Policy	Autumn/Spring	6

Plus 36 credit points of approved 200, 300 and 900 level subjects, one of which can be selected from subjects outside the Discipline of Economics, with approval of the Head of Discipline.

Graduate Certificate in Applied Economics

Testamur Title of Degree:	Graduate Certificate in Applied Economics
Abbreviation:	GCertAppEcon
Home Faculty:	Commerce
Duration:	6 months or part-time equivalent
Total Credit Points:	24
Delivery Mode:	Day/Evening
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1116
CRICOS Code:	020193J

Overview

The purpose of the Graduate Certificate in Applied Economics is to provide graduate students who have studied little or no Economics in their undergraduate degrees with the opportunity to undertake a short course of study in a field of Economics that interests them. The Certificate involves six months of full-time study or it may be studied part-time.

Entry Requirements / Assumed Knowledge

Candidates should have a Bachelor degree from a recognised tertiary institution. Applicants with an appropriate combination of academic qualifications and relevant work experience will also be considered.

Course Requirements

Students must complete 24 credit points of approved 200 and 300 level subjects.

Information Systems

Master of Information Systems - Research

Testamur Title of Degree:	Master of Information Systems -Research
Abbreviation:	MIS-Res
Home Faculty:	Commerce
Duration:	1.5 years
Total Credit Points:	72 credit points
Delivery Mode:	Day/evening/On campus
Starting Session(s):	Autumn/Spring
Standard Course Fee:	HECS Exempt (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1334
CRICOS Code:	042551K

Overview

The Master of Information Systems (Research) is a 72 credit point degree consisting of 24 credit points of coursework subjects and a 48 credit point thesis. The program may be studied full time over 1.5 years or part-time over three years.

Entry Requirements / Assumed Knowledge

This degree is primarily a research degree for those who have completed an undergraduate degree in Information Systems, or equivalent, with distinction, e.g. a BCom(Honours) in Business Information Systems at a standard of Class II Division 2 or higher.

Advanced Standing

Advanced standing of up to 24 credit points may be awarded for the coursework component of this degree to students who have completed subjects relating to any specific research areas at an appropriate standard as assessed by the Course Coordinator.

Course Program

Subjects		Session	Credit Points
BUSS929	Information Systems Research Methods	Autumn/Spring	6
Plus:			
18 credit points of 900-level subjects offered in Information Systems to be approved by the Course Coordinator			
THES924	Thesis Full time	Annual	48
THES912	Thesis Part time		24

Master of Information Systems (Advanced) – *subject to approval*

Testamur Title of Degree:	Master of Information Systems (Advanced)
Abbreviation:	MIS (Advanced)
Home Faculty:	Commerce
Duration:	2 years
Total Credit Points:	72 credit points
Delivery Mode:	Day/evening/On campus
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	-
CRICOS Code:	-

Overview

The Master of Information Systems (Advanced) degree specialising in Information Systems provides graduates with the opportunity to study advanced topics in information systems and to undertake a research project in one of the areas of research

interest in the IS Discipline. The program aims to both deepen and broaden the knowledge and skills of students in systems development methodologies, systems management, electronic commerce and a selected area of IS research.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor of Commerce degree from a recognised tertiary institution with a major in Information Systems or equivalent. Computer Science graduates and students with a major in Information Systems or Business Computing in another degree are also eligible to apply.

Advanced Standing

Candidates who have successfully completed the Master of Information Systems (MIS) may apply to enrol in the MBA program. MIS candidates who progress to the MBA will be required to successfully complete a further seven subjects.

Course Program

Subject	Session	Credit Points
BUSS945 Information Systems Project	Aut/Spring/Annual	12
BUSS950 Systems Development Methodologies	Autumn	6
BUSS951 Critical Issues in Information Systems	Spring	6
BUSS952 Strategic Information Systems Management	Autumn	6
BUSS953 Management of Information Systems Development	Spring	6
<i>Plus 36 credit points from the following subjects:</i>		
BUSS906 Strategic Information in Organisations	Autumn/Spring	6
BUSS907 Fundamentals of e-Business	Autumn/Spring	6
BUSS909 Office Automation and Intranets*	Autumn	
BUSS910 Qualitative Analysis of Systems	Autumn	6
BUSS911 Intelligent Systems	Spring	6
BUSS924 Systems Modelling and Simulation	Autumn	6
BUSS926 Decision Support Systems	Spring	6
BUSS927 Human Computer Interaction	Autumn	6
BUSS929 Information Systems Research Methods	Autumn/Spring	6

* Not on offer in 2004

Master of Information Systems

Testamur Title of Degree:	Master of Information Systems
Abbreviation:	MInfoSys
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48 credit points
Delivery Mode:	Day/evening/on campus
Starting Session(s):	Autumn/Spring/Summer
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	1534
CRICOS Code:	031281G

Overview

The MIS degree specialising in Information Systems provides graduates with the opportunity to study advanced topics in information systems and to undertake a research project in one of the areas of research interest in the IS Discipline. The program aims to both deepen and broaden the knowledge and skills of students in systems development methodologies, systems management, electronic commerce and a selected area of IS research.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor of Commerce degree from a recognised tertiary institution with a major in Information Systems or equivalent. Computer Science graduates and students with a major in Information Systems or Business Computing in another degree are also eligible to apply.

Advanced Standing

Candidates who have successfully completed the Master of Information Systems (MIS) may apply to enrol in the MBA program. MIS candidates who progress to the MBA will be required to successfully complete a further seven subjects.

Course Requirements

The course is specifically designed for, and restricted to those who hold undergraduate degrees in areas not related to the field of information systems and who wish to gain essential initial education in information systems.

Subject		Session	Credit Points
BUSS945	Information Systems Project	Aut/Spring/Annual	12
BUSS950	Systems Development Methodologies	Autumn	6
BUSS951	Critical Issues in Information Systems	Spring	6
BUSS952	Strategic Information Systems Management	Autumn	6
BUSS953	Management of Information Systems Development	Spring	6

Plus 12 credit points of elective 900-level BUSS subjects selected from the following:

BUSS906	Strategic Information in Organisations	Autumn/Spring	6
BUSS907	Fundamentals of E-Business	Autumn/Spring	6
BUSS909	Office Automation and Intranets*	Autumn	6
BUSS910	Qualitative Analysis of Systems	Spring	6
BUSS911	Intelligent Systems	Autumn	6
BUSS926	Decision Support Systems	Spring	6
BUSS927	Human Computer Interaction	Autumn	6
BUSS929	Information Systems Research Methods	Autumn/Spring	6

*not on offer in 2004

Graduate Diploma in Information Systems

Testamur Title of Degree:	Graduate Diploma in Information Systems
Abbreviation:	GDipInfoSys
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/evening/on campus
Starting Session(s):	Autumn/Spring/Summer
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	648B
CRICOS Code:	031280G

Overview

This course aims to provide graduates with a coherent program of studies, which will enable them to function as information systems professionals within a business organisation. The curriculum provides a balanced approach to the technical knowledge and skills, as well as an emphasis on human aspects of the information systems field. Students who do not have a strong background in either programming or databases may need to vary the schedule in consultation with the Course Coordinator.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor degree from a recognised tertiary institution.

Course Program

Subjects		Session	Credit Points
BUSS211	Requirements Determination and Systems Analysis	Autumn	6
BUSS212	Database Management Systems	Spring	6
BUSS315	Knowledge-Based Information Systems	Autumn	6
BUSS318	Information Systems Project	Spring	6
BUSS218	Systems Design and Architecture	Spring	6
<i>And one of the following:</i>			
BUSS201	User-Centred Business Programming	Autumn	6
BUSS214	Business Programming II	Autumn	6
<i>And one of the following:</i>			
BUSS308	Computer Systems Management	Spring	6
BUSS311	Advanced Database Management Systems	Autumn	6
BUSS316	Information Systems Prototyping	Spring	6
BUSS317	Business Programming IV	Spring	6

Graduate Certificate in Information Systems

Testamur Title of Degree:	Graduate Certificate in Information Systems
Abbreviation:	GCertInfoSys
Home Faculty:	Commerce
Duration:	1yr part-time
Total Credit Points:	24 credit points
Delivery Mode:	Day/evening/On campus
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong
UOW Course Code:	697B
CRICOS Code:	-

Overview

This course is designed for graduates seeking an introductory course in the field of Information Systems. The course is specifically designed for, and restricted to those students who hold University qualifications in areas not related to the field of Information Systems. Students performing at a satisfactory level in the Graduate Certificate may be permitted to continue with the Graduate Diploma in Information Systems with up to 24 credit points of specified credit. These students will not be entitled to receive the Graduate Certificate in Information Systems.

Entry Requirements / Assumed Knowledge

Candidates should have a Bachelor degree from a recognised tertiary institution. Applicants with an appropriate combination of academic qualifications and relevant work experience may also be considered.

Advanced Standing

Normal prerequisites are not applied in the Graduate Certificate or Graduate Diploma programmes. Other Information Systems subjects may be substituted with the approval of the Head of Discipline.

Course Requirements

Students will take:

One BUSS 300-level subject	6 cp
Three BUSS subjects at 200 or 300 level	18 cp

Credit Towards Other Courses

Students performing at a satisfactory level in the Graduate Certificate may be permitted to continue with the Graduate Diploma in Information Systems with up to 24 credit points of specified credit. These students *will not* be entitled to receive the Graduate Certificate in Information Systems.

Other Information

Further information is available at: www.uow.edu.au/admin/staff/cols/

The Graduate School of Business and Professional Development

Doctor of Business Administration (Not open for new enrolments in 2004)

Testamur Title of Degree:	Doctor of Business Administration
Abbreviation:	DBA
Home Faculty:	Commerce
Duration:	3 years full time or part time equivalent (Currently offered part-time only)
Total Credit Points:	48 cps for coursework in addition to Thesis Subject
Starting Session(s):	Intake A, B, C, D
Delivery Mode:	Face to Face
Standard Course Fee:	HECS Exempt (local); International fee n/a
Location:	Wollongong
UOW Course Code:	207
CRICOS Code:	047174A

Overview

The Doctor of Business Administration (DBA) is an advanced postgraduate research degree that focuses on professional business practice, providing managers with the necessary research skills that can be applied to issues of organisational leadership. The course is designed to provide a framework that will enable participants to expand their knowledge in one or more business areas, drawing on the disciplinary expertise of faculties across campus. In addition, the program provides students the opportunity to undertake an independent research project, by completing a thesis. The course is designed to build on the existing strengths of the participants and provide a formal educational opportunity for them to demonstrate their managerial capacities and gain a competitive advantage in business.

Entry Requirements / Assumed Knowledge

Candidates must have a minimum of five years managerial experience and be currently working in a business or have access to a business/ industry/ sector to be able to complete the research requirements of the course.

Candidates must also have a Master of Business Administration with at least a credit average, or an equivalent qualification from a recognised Australian tertiary institution, or have a Bachelor degree with a minimum of Class II (Division2) Honours.

Course Requirements

The coursework component consists of 8 subjects (48cps) including four compulsory subjects as listed below. Candidates are also to complete four elective subjects at 900 level, from other TBS subjects or from the University's cross-faculty offerings, as agreed with the Program Co-ordinator after consideration of the student's background and research aims. To complete the thesis component that accounts for two thirds of the degree, candidates are to enrol in either of the thesis subjects listed below.

Course Program

Compulsory coursework subjects include:

Subjects	Credit Points
TBS941 Advanced Business Studies	6
TBS942 Advanced Business Specialisation Studies	6
TBS943 Advanced Business Research Methods	6
TBS944 Advanced Business Specialisation Research	6

Students are to enroll in either of the Thesis Subjects below:

THES924 Thesis full time	48
THES912 Thesis part time	24

Electives

Four elective subjects are to be selected from other 900 level Graduate School of Business and Professional Development subjects or from the University's cross-faculty offerings, as agreed with the Program Co-ordinator after consideration of the student's background and research aims.

Other Information

For further information regarding courses offered at the Graduate School of Business and Professional Development and contact details visit our website at www.uow.edu.au/bized/

Master of Business Administration

Testamur Title of Degree:	Master of Business Administration			
Abbreviation:	MBA			
Home Faculty:	Commerce			
Duration:	18 months full time or part time equivalent			
Total Credit Points:	72			
Starting Session(s):	Intake A, B, C, D			
Delivery Mode:	Face to Face			
Standard Course Fee:	\$22,500 (local); \$27,600 (international)			
Location:	Wollongong	Sydney Business School	Hong Kong	Dubai
UOW Course Code:	547, FP547	SC547	HK567	DB547
CRICOS Code:	013031G			

Overview

The Master of Business Administration is designed for those who require the knowledge, competencies and managerial skills necessary to operate in a challenging and changing global environment. The compulsory subjects of the program have a strategic focus that tackle practical issues and concepts and develop skills required by a modern manager. At the completion of the MBA program, graduates should be able to analyse any problem they encounter within an organisation by identifying the key factors, generating a range of solutions and make strong managerial decisions. The compulsory subjects offer an introduction to key managerial concepts and the skills required by managers, providing a foundation for the elective subjects that follow.

Entry Requirements / Assumed Knowledge

Applicants must have a Bachelor Degree or equivalent with an average mark of at least 60 %. Applicants with a Bachelor degree average mark between 50 % and 59 % with two years relevant work experience or with a Graduate Diploma in Commerce with an average of at least 55 % may also be accepted.

Applicants must also meet the University's English Language requirements (refer to the University's website at www.uow.edu.au/discover/international/ for details).

Note: Due to different entry criteria and programs of study, students will not be permitted to transfer between the MBA and Master of Commerce programs.

Advanced Standing

Candidates who have completed either Master of International Business or Master of Science (Logistics) degree with an average mark of at least 55 % may apply to enrol into the MBA Program. These candidates will be required to complete seven specified subjects.

Candidates who have successfully completed a selected range of eight subject Masters programs from the Faculties of Commerce, Health and Behavioural Sciences, Informatics, Engineering and Education who satisfy entry requirements for the MBA, may apply to enrol in the MBA program with advanced standing.

Candidates should consult the MBA Program Co-ordinator for further information.

Course Requirements

Candidates are required to complete 12 subjects (72cps) according to the sequence of study listed below. There are eight compulsory subjects that are required to be completed along with four elective subjects selected from other 900 level Graduate School of Business and Professional Development or Faculty of Commerce subjects, or any other 900 level subjects as approved by the MBA Program Co-ordinator.

Course Program

Compulsory Subjects	Credit Points
TBS901 Accounting for Managers	6
TBS903 Managing People in Organisations	6
TBS904 Marketing Management	6
TBS905 Economic Analysis of Business	6
TBS906 Information Systems for Managers	6
TBS907 Financial Strategy #	6
TBS920 International Business *	6
TBS921 Strategic Decision Making *	6

TBS901 is a pre-requisite for this subject.

* These capstone subjects are to be undertaken only after all compulsory subjects have been completed.

Electives

Two elective subjects that are strongly recommended to students because they provide vital management skills are:

TBS902	Statistics for Decision Making (develops skills necessary to complete core subjects); and
TBS908	Supply Chain Management

Note: Students undertaking the program through the Sydney Business School will have a restricted number of elective subjects available.

Credit Towards Other Courses

Graduates that have successfully completed the MBA program may apply to enrol in one of the Graduate School's eight subject Masters programs such as MIB or MSc (Logistics). Those candidates will be required to complete six specified subjects.

Applicants should consult the relevant program co-ordinator for further information.

Other Information

As a member of the Australian National Business School (ANBS), our MBA students benefit by the ability to transfer to other ANBS member Universities and the flexibility to work temporarily interstate without disrupting their studies. Our MBA students also have the opportunity to participate in South East Asian and European summer schools.

For further information regarding courses offered at the Graduate School of Business and Professional Development and contact details visit our website at www.uow.edu.au/bized/

Master of Business Administration (Advanced)

Testamur Title of Degree:	Master of Business Administration (Advanced)
Abbreviation:	MBA (Adv.)
Home Faculty:	Commerce
Duration:	2 years full time or part time equivalent
Total Credit Points:	96 cps
Starting Session(s):	Intake A, B, C, D
Standard Course Fee:	\$30,000 (local); \$36,800 (international)
Location:	Wollongong, Sydney Business School
Delivery Mode:	Face to Face
UOW Course Code:	547
CRICOS Code:	-

Overview

The Master of Business Administration (Advanced) Program offers students an extended MBA Program. The MBA Advanced Program has a strategic focus designed for those students who require the knowledge, competencies and managerial skills necessary to operate in a challenging and changing global environment. The MBA (Advanced) Program offers students the opportunity to further specialise in their area of interest by completing additional elective subjects. At the completion of the program, graduates should be able to analyse any problem they encounter within an organisation by identifying the key factors, generating a range of solutions and making strong managerial decisions.

Entry Requirements / Assumed Knowledge

Applicants must have a Bachelor Degree or equivalent with an average mark of at least 60 %. Applicants with a Bachelor degree average mark between 50 % and 59 % with two years relevant work experience or with a Graduate Diploma in Commerce with an average of at least 55 % may also be accepted.

Applicants must also meet the University's English Language requirements (refer to the University's website at www.uow.edu.au/discover/international/ for details).

Note: Due to different entry criteria and programs of study, students will not be permitted to transfer between the MBA and Master of Commerce programs.

Advanced Standing

Candidates that have completed either Master of International Business or Master of Science (Logistics) may apply to enrol into the MBA (Advanced) Program. Candidates will be required to complete a scheduled number of additional subjects according to approved enrolment patterns.

Candidates who have successfully completed a selected range of eight subject Masters programs from the Faculties of Commerce, Health and Behavioural Sciences, Informatics, Engineering and Education who satisfy entry requirements for the MBA, may apply to enrol in the MBA program with advanced standing.

Candidates should consult the MBA Program Co-ordinator for further information.

Course Requirements

Candidates are required to complete a total of 16 subjects (96 cps) to meet course requirements. There are eight compulsory subjects listed below. Candidates are also required to complete eight elective subjects selected from other 900 level Graduate School of Business and Professional Development or Faculty of Commerce subjects, or any other 900 level subjects as approved by the MBA Program Co-ordinator.

Course Program

Subjects	Credit Points
TBS901 Accounting for Managers	6
TBS903 Managing People in Organisations	6
TBS904 Marketing Management	6
TBS905 Economic Analysis of Business	6
TBS906 Information Systems for Managers	6
TBS907 Financial Strategy #	6
TBS920 International Business *	6
TBS921 Strategic Decision Making *	6

TBS901 is a pre-requisite for this subject.

* These capstone subjects are to be undertaken only after all compulsory subjects have been completed.

Electives

Two elective subjects that are strongly recommended to students because they provide vital management skills are:

TBS902	Statistics for Decision Making (develops skills necessary to complete core subjects); and
TBS908	Supply Chain Management

Note: Students undertaking the program through the Sydney Business School will have a restricted number of elective subjects available.

Other Information

As a member of the Australian National Business School (ANBS), our MBA students benefit by the ability to transfer to other ANBS member Universities and the flexibility to work temporarily interstate without disrupting their studies. Our MBA students also have the opportunity to participate in South East Asian and European summer schools.

For further information regarding courses offered at the Graduate School of Business and Professional Development and contact details visit our website at www.uow.edu.au/bized/

Master of International Business

Testamur Title of Degree:	Master of International Business			
Abbreviation:	MIB			
Home Faculty:	Commerce			
Duration:	12 months full time or part time equivalent			
Total Credit Points:	48 cps			
Starting Session(s):	Intake A, B, C, D			
Delivery Mode:	Face to Face			
Standard Course Fee:	\$12,000 (local); \$16,800 (international)			
Location:	Wollongong	Sydney Business School	Singapore	Dubai
UOW Course Code:	597, FP597	SC597	SN597	DB597
CRICOS Code:	026342G			

Overview

The Master of International Business has an international business strategy focus and is designed for those who wish to enhance their knowledge and expertise in global business and management issues. The program is primarily designed for new graduates about to embark on their first line managerial position. It is also suitable for experienced managers who wish to enhance their knowledge and expertise in global management issue.

Entry Requirements / Assumed Knowledge

Applicants must have a Bachelor Degree or equivalent from a recognised tertiary institution. Applicants that have completed a Diploma in Commerce with an average of at least 55 % may also be accepted.

Applicants must also meet the University's English Language requirements (refer to the University's website at www.uow.edu.au/discover/international/ for details).

Advanced Standing

Candidates who have successfully completed the Master of Business Administration, may apply to enrol in the Master of International Business. These applicants will be required to complete an additional six subjects according to the approved enrolment patterns.

Candidates should consult the MIB Program Co-ordinator for further information.

Course Requirements - *This course structure is subject to approval by the University's Academic Senate*

Candidates are required to complete a total of eight subjects (48 cps) according to the sequence of study listed below.

Course Program

Subjects	Credit Points
TBS980 International Financial Analysis and Decision Making	6
TBS981 Employment Relations in an International Context	6
TBS982 Advertising and Marketing in a Global Economy	6
TBS983 International Economic Environment of Business	6
TBS984* International Business	6

* This capstone subject is to be undertaken after a minimum of three core subjects have been successfully completed.

Students will be required to complete three electives chosen from the following:

MGMT978 Cross Cultural Management	6
IACT917 Information Management	6
TBS902 Statistics for Decision Making	6
TBS908 Supply Chain Management	6
TBS985 Communication for International Business (Not to Count with ELL901)	6
ELL901 English for Postgraduate Studies (Not to count with (TBS985)	6

Other Information

For further information regarding courses offered at the Graduate School of Business and Professional Development and contact details visit our website at www.uow.edu.au/bized/

Master of Management

Testamur Title of Degree:	Master of Management
Abbreviation:	MMgmt
Home Faculty:	Commerce
Duration:	1 year or part-time equivalent
Total Credit Points:	48
Delivery Mode:	Day/evening classes
Starting Session(s):	Autumn/Spring
Standard Course Fee:	\$6,000 per session (local); \$8,400 per session (international)
Location:	Wollongong and other locations (subject to demand)
UOW Course Code:	553
CRICOS Code:	048588D

Overview

The Master of Management provides an opportunity for career advancement for managers. This rigorous and intellectually challenging program will assist in the development of key personal and technical skills.

Entry Requirements / Assumed Knowledge

Candidates must have a Bachelor degree from a recognised tertiary institution and have credit level results in management, commerce or business disciplines. Applicants who have a full degree and/or professional background in commerce with a management major may be able to graduate with 48 credit points (ie, one year full-time). Applicants with only a partial background in commerce may be required to take an additional 24 credit points.

Course Requirements

Students can choose eight subjects from any of the following, subject to availability and demand. Other subjects within the Faculty may be selected with approval from the Course Coordinator. It may also be possible to undertake a research project as a major or minor part of this program, tailored to individual or their corporate sponsor interests. Subject availability may vary each session and year, depending on overall demand. Programs offered at locations outside of Wollongong, tend to follow a more restrictive format with regard to the selection of suitable subjects.

Course Program

Subjects	Session	Credit Points
MGMT908 Human Resource Development	Autumn	6
MGMT911 Leadership and Team Dynamics	Spring	6
MGMT913 Global and Comparative Employment Relations	Not on offer in 2004	6
MGMT915 Leading Organisational Change: Framing the Management of Change	Spring	6
MGMT916 Management and Employment Relations	Not on offer in 2004	6
MGMT920 Organisational Analysis	Spring	6
MGMT940 Innovation and Entrepreneurship	Spring	6
MGMT941 Small Business Management	Autumn	6
MGMT946 Personal Learning: The Reflective Manager	Autumn	6
MGMT949 Performance Management	Not on offer in 2004	6
MGMT953 Human Resource Management	Not on offer in 2004	6
MGMT963 Management of Occupational Health and Safety	Spring	6
MGMT969 Job Analysis, Recruitment and Selection	Autumn	6
MGMT978 Cross Cultural Management	Autumn	6
MGMT983 Leading Organisations: Politics, Power and Change	Spring	6
MGMT985 Management Consulting	Not on offer in 2004	6

Master of Science (Logistics)

Testamur Title of Degree:	Master of Science (Logistics)			
Abbreviation:	MSc (Logistics)			
Home Faculty:	Commerce			
Duration:	12 months full time or part time equivalent			
Total Credit Points:	48 cps			
Standard Course Fee:	\$12,000 (local); \$16,800 (international)			
Location:	Wollongong	Sydney	Hong Kong	Singapore
		Business School		
Delivery Mode:	Face to Face			
Starting Session(s):	Intake A, B, C, D			
UOW Course Code:	574, FP574	SC574	HK574	SN574
CRICOS Code:	042635F			

Overview

This course is designed to provide managers with knowledge and expertise in logistics operations management theory and practice, particularly for managers within the manufacturing, transport, service and retailing industries.

This course will provide managers with the tools to effectively implement supply chain management, enhancing the competitive success and profitability of their organisation. Professionals and managers working within the logistics and operations management area will acquire the skills required to manage the flow of materials and information within and between organisations.

Entry Requirements / Assumed Knowledge

Applicants must have a Bachelor Degree or equivalent with an average mark of at least 60 %. Applicants with a Bachelor degree average mark between 50 % and 59 % with two years relevant work experience or with a Graduate Diploma in Commerce with an average of at least 55 % may also be accepted.

Applicants must also meet the University's English Language requirements (refer to the University's website at www.uow.edu.au/discover/international/ for details).

Advanced Standing

Candidates who have successfully completed the Master of Business Administration, may apply to enrol in the Master of Science (Logistics). These applicants will be required to complete an additional six subjects according to the approved enrolment patterns.

Candidates should consult the MSc (Logistics) Program Co-ordinator for further information.

Course Requirements - *This course structure is subject to approval by the University's Academic Senate*

Candidates are required to complete a total of eight subjects (48 cps) according to the sequence of study listed below. There are six compulsory subjects to be completed along with two elective subjects that are to be selected from the list below.

Course Program

Core Subjects	Credit Points
TBS901 Accounting for Managers	6
TBS912 Quantitative Methods for Decision Making	6
TBS908 Supply Chain Management	6
TBS928 Transport Logistics Management	6
TBS930 Operations Management	6
TBS918# Strategic Supply Chain Management	6
# TBS908 is a pre-requisite for TBS918.	
Enrolment schedules will be issued to students on orientation day.	

Electives	
TBS925# Inventory Management	6
TBS926 Manufacturing Management	6
TBS932 Service Operations Management	6
TBS933 Procurement Management	6
TBS950 Quality in Management	6
# TBS930 is a pre-requisite for TBS925.	

Other Information

For further information regarding courses offered at the Graduate School of Business and Professional Development and contact details visit our website at www.uow.edu.au/bized/

Graduate Diploma in Business Administration

Testamur Title of Degree:	Graduate Diploma in Business Administration
Abbreviation:	GDipBA
Home Faculty:	Commerce
Duration:	1 year full time or part time equivalent
Total Credit Points:	48
Standard Course Fee:	\$15,000 (local); \$18,400 (international)
Location:	Wollongong, Sydney Business School
Starting Session(s):	Intake A, B, C, D
Delivery Mode:	Face to Face
UOW Course Code:	1503, F1503, S1503
CRICOS Code:	029140E

Overview

The Graduate Diploma in Business Administration is available for students who wish to undertake a Business Administration program of shorter duration. The Graduate Diploma program is aimed at providing practicing managers with core management competencies and skills. With a strategic focus, the course equips modern managers with conceptual tools and analytical and evaluation techniques.

Entry Requirements / Assumed Knowledge

Applicants must have completed a relevant professional qualification (minimum 2 years full time study) along with at least 3 years relevant work experience.

Applicants must also meet the University's English Language requirements (refer to the University's website at www.uow.edu.au/discover/international/ for details).

Advanced Standing

Candidates that have completed a Graduate Certificate in Business Administration may apply to enrol in the Graduate Diploma in Business Administration. These candidates will be required to complete additional subjects according to specified enrolment patterns. Candidates should consult the MBA Program Co-ordinator for further information.

Course Requirements

Candidates are required to complete eight subjects (48 cps) according to the sequence of study listed below.

Course Program

Subjects	Credit Points
TBS901 Accounting for Managers	6
TBS903 Managing People in Organisations	6
TBS904 Marketing Management	6
TBS905 Economic Analysis of Business	6
TBS906 Information Systems for Managers	6
TBS907# Financial Strategy	6
TBS920* International Business	6
TBS921* Strategic Decision Making	6

TBS901 is a pre-requisite for this subject.

* These capstone subjects are to be undertaken after all other subjects have been completed.

Graduate Certificate in Business Administration

Testamur Title of Degree:	Graduate Certificate in Business Administration
Abbreviation:	GCertBA
Home Faculty:	Commerce
Duration:	6 months full time or part time equivalent
Total Credit Points:	24 cps
Standard Course Fee:	\$7,500 (local); \$9,200 (international)
Location:	Wollongong, Sydney Business School
Delivery Mode:	Face to Face
Starting Session(s):	Intake A, B, C, D
UOW Course Code:	1126, S1126, F1126,
CRICOS Code:	027471B

Overview

The Graduate Certificate in Business Administration is available for students who wish to complete an introductory study of the concepts of management. This program is aimed at providing practicing managers with basic management competencies and skills including analytical and evaluation techniques.

Entry Requirements / Assumed Knowledge

Applicants must have completed a relevant professional qualification (minimum 2 years full time study) along with at least 3 years relevant work experience.

Applicants must also meet the University's English Language requirements (refer to the University's website at www.uow.edu.au/discover/international/ for details).

Course Requirements

Candidates are required to complete four subjects (24 cps) according to the sequence of study listed below.

Course Program

Subjects	Credit Points
TBS901 Accounting for Managers	6
TBS903 Managing People in Organisations	6
TBS904 Marketing Management	6
TBS905 Economic Analysis of Business	6

Graduate Certificate in Business

Testamur Title of Degree:	Graduate Certificate in Business
Abbreviation:	GCertBus
Home Faculty:	Commerce
Duration:	12 months part time study
Standard Course Fee:	No charge for University of Wollongong Doctor of Philosophy HECS exempt Students
Total Credit Points:	24 cps
Location:	Wollongong
Delivery Mode:	Face to Face
Starting Session(s):	Intake A, B, C, D
UOW Course Code:	1138
CRICOS Code:	N/A

Overview

The Graduate Certificate in Business is specifically designed for University of Wollongong PhD students. In today's environment of intense competition, the aim of this program is to provide students with an introduction to business, management and professional skills and knowledge that will give PhD graduates a competitive edge.

Entry Requirements / Assumed Knowledge

Candidates must be currently enrolled in a Doctor of Philosophy at the University of Wollongong.

Course Requirements

Candidates are required to complete four subjects (24 cps) to meet the degree requirements. Two compulsory subjects are to be completed along with two elective subjects that are to be selected in consultation with the Program Co-ordinator from the list of electives below.

Course Program

Core Subjects

	Credit Points
TBS901 Accounting for Managers	6
TBS903 Managing People in Organisations	6

Electives

Engineering

CAPS904 Social Program Evaluation and Planning	6
ENGG951 Engineering Project Management	6

Information Technology Systems

TBS906 Information Systems for Managers	6
BUSS907 Fundamentals of E-Business	6

Law

LAW960 Legal Studies for Professionals	6
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Ethics

PHIL935 Applied Ethics	6
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Tertiary Teaching

EDGA997 Introduction to Tertiary Teaching	6
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Innovation and Entrepreneurship

ENGG950 Innovation and Design	6
TBS929/ MGMT933 Management of Process Innovation	6

MGMT940 Innovation and Entrepreneurship	6
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MGMT941 Small Business Management	6
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CAPS907 Managing the Production and Diffusion of Knowledge	6
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ECON915 Electronic Commerce and the Economics of Information	6
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Marketing

TBS904 Marketing Management	6
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Statistics

STAT903 Survey Design and Analysis	6
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Graduate Certificate in Logistics

Testamur Title of Degree:	Graduate Certificate in Logistics	
Abbreviation:	GCertLog	
Home Faculty:	Commerce	
Duration:	6 months full time or part time equivalent	
Standard Course Fee:	\$6,000 (local); \$8,400 (international)	
Minimum Total Credit Points:	24 cps	
Location:	Wollongong	Sydney Business School
Delivery Mode:	Face to Face	
Starting Session(s):	Intake A, B, C, D	
UOW Course Code:	1142, F1142	S1142
CRICOS Code:	042560J	

Overview

The Graduate Certificate in Logistics provides candidates the opportunity to complete an introductory study to the concepts of logistics and operations management. This course is designed for professionals and managers working within the logistics and operations management area, providing students with a foundation of skills required to manage the flow of materials and information within and between organisations.

Entry Requirements / Assumed Knowledge

Applicants must have a professional qualification from a related discipline (minimum duration of 2 years full time study) along with a minimum of 2 years relevant work experience.

Applicants must also meet the University's English Language requirements (refer to the University's website at www.uow.edu.au/discover/international/ for details).

Course Requirements – *This Course Structure is subject to approval by the University's Academic Senate*

Candidates are required to complete four subjects of the six core subjects (24 cps) listed below:

Course Program

Subjects	Credit Points
TBS901 Accounting for Managers	6
TBS912 Quantitative Methods for Decision Making	6
TBS908 Supply Chain Management	6
TBS930 Operations Management	6
TBS928 Transport Logistics Management	6
TBS918* Strategic Supply Chain Management	6

* TBS908 is a pre-requisite for TBS918.

Other Information

For further information regarding courses offered at the Graduate School of Business and Professional Development and contact details visit our website at www.uow.edu.au/bized/

Graduate Certificate in International Business

Testamur Title of Degree:	Graduate Certificate in International Business	
Abbreviation:	GCertIB	
Home Faculty:	Commerce	
Duration:	6 months full time or part time equivalent	
Standard Course Fee:	\$6,000 (local); \$8,400 (international)	
Total Credit Points:	24 cps	
Location:	Wollongong	Sydney Business School
Delivery Mode:	Face to Face	
Starting Session(s):	Intake A, B, C, D	
UOW Course Code:	1141, F1141	S1141

Overview

The Graduate Certificate in International Business provides candidates with the opportunity to complete an introductory study of global business and management issues. This course has an international business strategy focus.

Entry Requirements / Assumed Knowledge

Applicants must have a professional qualification from a related discipline (minimum duration of 2 years full time study) along with a minimum of 2 years relevant work experience.

Applicants must also meet the University's English Language requirements (refer to the University's website at www.uow.edu.au/discover/international/ for details).

Course Requirements

The Graduate Certificate comprises of four subjects from the Master of International Business, to be approved by the MIB Program Coordinator.

Graduate Certificate in Management

Testamur Title of Degree:	Graduate Certificate in Management		
Abbreviation:	GCertMgmt		
Home Faculty:	Commerce		
Duration:	12 months part time		
Standard Course Fee:	\$6,000 or \$8,400 for international students		
Total Credit Points:	24 cps		
Location:	Wollongong	Sydney Business School	Shoalhaven
Delivery Mode:	Face to Face		
Starting Session(s):	Intake A, B, C, D		
UOW Course Code:	692		
CRICOS Code:	027471B		

Overview

The Graduate Certificate in Management is designed to provide a meaningful introductory study to the concepts of management and management practice. This management development program can be tailored to a particular industry and typically the contents and program structure is agreed in consultation with the employer.

Entry Requirements / Assumed Knowledge

Applicants must have completed a relevant professional qualification (minimum 2 years full time study) along with at least two years relevant work experience. Applicants must also meet the University's English Language requirements (refer to the University's website at www.uow.edu.au/discover/international/ for details).

Course Requirements

Candidates must complete four subjects (24 cps) in consultation with the program co-ordinator. Choice of subjects is as listed for the Master of Management or as approved by the course co-ordinator.

Other Information

For further information regarding courses offered at the Graduate School of Business and Professional Development and contact details visit our website at www.uow.edu.au/bized/