## UNIVERSITY OF WOLLONGONG

## POSTGRADUATE ENTRY REQUIREMENTS

## SYDNEY BUSINESS SCHOOL

Delegations are available for all postgraduate onshore coursework degrees offered by the Sydney Business School. Courses are arranged by area of study as per the following index:

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This document sets out the minimum entry requirements for admission to specific postgraduate courses. Levels of achievement are as applied to an Australian degree: for example a 60% requirement means a 60% average mark or equivalent marking system in a degree at an Australian university.

Equivalent levels of achievement in countries with different marking or mark distribution systems (for example, India, Bangladesh, Nepal, Pakistan, China) will be set out in separate documents maintained by UniAdvice. The ranking or standard of individual institutions will be taken into account in such overseas equivalence documents.

Please note that the attached requirements are to be used as a guide only and do not guarantee that an offer will be made as other relevant criteria will be taken into account, such as English language, assessment of individual qualifications completed by the applicant and relevant professional experience as required.

All enquiries should be directed to the relevant admissions staff in UniAdvice.

Area of Study: Business Administration

Course	Duration (years)	Cpts	Campus/Intake
Master of Business Administration (Advanced) – MBA Adv	2	96	
Master of Business Administration (MBA)	1.5	72	Innovation Campus Wollongong and Sydney Campus:
Graduate Diploma in Business Administration (GDipBA)	1	48	Trimester 1 (January), Trimester 2 (April), Trimester 3 (August)
Graduate Certificate in Business Administration (GCertBA)	0.5	24	

QUALIFICATION	OFFER	COMMENTS
A degree equivalent to an Australian bachelors Major: Any Average Mark: 60% (GPA 2.4 out of 4.0) PLUS Relevant professional experience of at least 2 year's full-time or part-time equivalent A degree equivalent to an Australian Graduate Diploma Average Mark: 50% (GPA 2.0 out of 4.0) Major: Any PLUS Relevant professional experience of at least 2 year's full-time or part-time equivalent A degree equivalent to an Australian Graduate Certificate Average mark: 60% (GPA 2.4 out of 4.0) PLUS Relevant professional experience of at least 2 year's full-time or part-time equivalent Applicants with other relevant qualifications plus substantial relevant professional experience will be referred to the Faculty for consideration.	MBA Adv or MBA or GDipBA	Students articulating into the MBA following completion of another Masters program at UOW require only one year full-time or part-time equivalent of professional experience in order to meet the MBA requirement.  For example, a package offer to MIB+MBA can be made to a student meeting the MIB entry requirements and who has one year of professional experience.  The relevant professional experience must be evidenced by completion of the Employment Details section of the application form and the following attachments:  - details of previous positions held including a general description of duties and responsibilities, key achievement, the number of persons supervised, and the number of hours worked (if employed part-time  - two referees reports on company letterhead confirming your employment details; contact details including telephone number and email address of referees must be included.  Offer Note on MBA (Advanced): Progression to the Advanced component requires a weighted average mark of 60% over the initial 72 credit points of the MBA  Offer Note/Condition on GDipBA:  Progression to the MBA or MBA (Advanced) is subject to satisfactorily completing the GDipBA with an average mark of 50%. A further 4 subjects will be required to complete the MBA, or 8 subjects to complete the MBA (Advanced).
Students meeting the above requirements and who specifically request a 24 credit point program (normally domestic students only).	GCertBA	Offer Note/Condition on GCertBA:  Progression to the GDipBA, MBA or MBA (Advanced) is subject to completing the GCertBA with an average mark of at least 50%. A further four subjects will be required for the GDipBA, 8 subjects for the MBA, or 12 subjects for the MBA (Advanced).

<sup>\*\*</sup> This course may also be available to currently enrolled UOW PhD students in other Faculties, as an introductory course in business management to complement their PhD. Currently enrolled UOW PhD students must apply separately for admission to the GCertBA and the application will be assessed by the Graduate School of Business.

Area of Study: International Business

Course	Duration (years)	Cpts	Campus/Intake
Master of International Business (MIB)	1	48	Innovation Campus Wollongong and Sydney Campus:
Graduate Certificate in International Business (GCertIB)	0.5	24	Trimester 1 (January), Trimester 2 (April), Trimester 3 (August)
Graduate Certificate in Business (GCertBus)	0.5	24	

QUALIFICATION	OFFER	COMMENTS
A degree equivalent to an Australian bachelors  Major: Any Average Mark: 50% (GPA 2.0 out of 4.0)	MIB	2-Year package offer: Articulation into MBA.  To be offered this package, the applicant must have at least one year full-time (or part-time equivalent) of relevant professional experience.  Offer Note/Condition: Subject to successful completion of the MIB, you will be eligible for admission to the MBA which can then be completed with a further 8 subjects.
		Students seeking a two-year program can alternatively be offered MIB+MSc (Log). MIB+MPM or MIB+MRM as a package offer comprising the two consecutive one-year Masters components.
Students meeting the entry requirement for the MIB above and who specifically request a 24 credit point program (normally domestic students only).	GCertIB	<b>Offer Note/Condition on GCertIB</b> : Subject to completion of the GCertIB with an average mark of at least 50%, you will be eligible for admission to the MIB which can then be completed with a further 4 subjects.
A degree equivalent to an Australian bachelors Major Any Average Mark: 50% (GPA 2.0 out of 4.0)	GCertBus	Offer Note/Condition on GCertBus: Subject to completion of the GCertBus with an average mark of at least 60%, you will be eligible for admission to the MIB.
Other academic qualifications and/or relevant professional experience may be considered. (For example: 2 years' full-time academic qualifications plus 2 years' relevant professional experience; or 3 years' full-time academic qualifications).		The <b>academic qualifications</b> must be in a relevant discipline and at least equivalent to a 2-year AQF Diploma studied on a full time basis. 75% of the subjects in the transcript must include business, communications/advertising/ design, education, computing/IT, law, engineering, health studies or science. No more than 25% of the subjects can be either VOCATIONAL (ie building techniques manufacturing, electronics, secretarial studies, sales, hairdressing, handicrafts), or THEORETICAL (ie philosophy, civics, religion), or PRACTICAL (ie martial arts etc).

Area of Study: Logistics

Course	Duration	Cpts	Campus/Intake
	(years)		
Master of Science (Logistics)	1	48	Innovation Campus Wollongong and Sydney Campus:
Graduate Certificate in Logistics (GCertLog)	0.5	24	Trimester 1 (January), Trimester 2 (April), Trimester 3 (August)
Graduate Certificate in Business (GCertBus)	0.5	24	

QUALIFICATION	OFFER	COMMENTS
A degree equivalent to an Australian bachelors  Major: related to Commerce, Engineering, Maths or IT (see "comments on assessment of majors")  Average Mark: 60% (GPA 2.4 out of 4.0)  A degree equivalent to an Australian bachelors Major: Any  Average Mark: 50% (GPA 2.0 out of 4.0)  PLUS  2 years' full-time relevant professional experience	MSc (Logistics)	Notes on assessment of other majors:  If the degree is any other major, then the applicant may be accepted if the applicant either:  i) has completed at least 4 subjects relating to commerce, engineering, maths or IT/computing in the degree; OR  ii) can demonstrate an understanding of the business environment. This could be satisfied by relevant work experience (any duration) in a role involving supply chain/transport/logistics issues, including sales, marketing, warehousing or distribution; or through, for example, involvement in a family business; an internship or work placement or business project.  2-Year package offer: Articulation into MBA.  To be offered this package, the applicant must have at least one year full-time (or part-time equivalent) of relevant professional experience.  Offer Note/Condition: Subject to successful completion of the MSc(Log), you will be eligible for admission to the MBA which can then be completed with a further 8 subjects.  Students seeking a two-year program can alternatively be offered MSc (Log) + MPM as a package offer comprising the two consecutive one-year Masters components.
Students meeting the entry requirement for the MSc(Log) above and who specifically request a 24 credit point program (normally domestic students only).	GCertLog	Offer Note/Condition on GCertLog: Subject to completion of the GCertLog with an average mark of at least 50%, you will be eligible for admission to the MSc(Logistics) which can then be completed with a further 4 subjects.
A degree equivalent to an Australian bachelors Major: Any Average Mark: 50% (GPA 2.0 out of 4.0)	GCertBus	Offer Note/Condition on GCertBus: Subject to completion of the GCertBus with an average mark of at least 60%, you will be eligible for admission to the MSc (Logistics).  The academic qualifications must be in a relevant discipline and at least equivalent to a 2-year AQF
Other academic qualifications and/or relevant professional experience may be considered. (For example: 2 years' full-time academic qualifications plus 2 years' relevant professional experience; or 3 years' full-time academic qualifications).		Diploma studied on a full time basis. 75% of the subjects in the transcript must include business, communications/advertising/ design, education, computing/IT, law, engineering, health studies or science. No more than 25% of the subjects can be either VOCATIONAL (ie building techniques manufacturing, electronics, secretarial studies, sales, hairdressing, handicrafts), or THEORETICAL (ie philosophy, civics, religion), or PRACTICAL (ie martial arts etc).

Area of Study: Retail Management

Course	Duration	Cpts	Campus/Intakes
	(years)		
Master of Retail Management (MRM)	1	48	Innovation Campus Wollongong, Sydney Campus,
Graduate Certificate in Management (GCertRM)	0.5	24	Trimester 1 (January), Trimester 2 (April), Trimester 3 (August)
Graduate Certificate in Business (GCertBus)	0.5	24	

QUALIFICATION	OFFER	COMMENTS
A degree equivalent to an Australian bachelors Major: Any Average Mark 60% (GPA 2.4 out of 4.0)  A degree equivalent to an Australian bachelors	MRM	2-Year package offer: Articulation into MBA.  To be offered this package, the applicant must have at least one year full-time (or part-time equivalent) of relevant professional experience.  Offer Note/Condition: Subject to successful completion of the MRM, you will be eligible for admission to the MBA which can then be completed with a further 8 subjects.
Major: Any Average Mark: 50% (GPA 2.0 out of 4.0) PLUS 2 years' full-time relevant professional experience		Offer Note/Condition on GCertRM: Subject to completion of the GCert Retail Mgmt with an average mark of at least 50%, you will be eligible for admission to the MRM which can then be completed with a further 4 subjects.
Relevant tertiary qualification PLUS at least two years' relevant professional experience	CC PM	Offer Note/Condition on GCertBus: Subject to completion of the GCertBus with an average mark of at least 60%, you will be eligible for admission to the MRM.
Other applicants with five years' managerial work experience will be considered by the Faculty	GCertRM	average mark of at least 60%, you will be engine for admission to the Mixin.
A degree equivalent to an Australian bachelors Major: Any Average Mark: 50% (GPA 2.0 out of 4.0)	CC +P	The <b>academic qualifications</b> must be in a relevant discipline and at least equivalent to a 2-year AQF Diploma studied on a full time basis. 75% of the subjects in the transcript must include business, communications/advertising/ design, education, computing/IT, law, engineering, health studies or science. No more than 25% of the subjects can be either
Other academic qualifications and/or relevant professional experience may be considered.  (For example: 2 years' full-time academic qualifications plus 2 years' relevant professional experience; or 3 years' full-time academic qualifications).	- GCertBus	VOCATIONAL (ie building techniques manufacturing, electronics, secretarial studies, sales, hairdressing, handicrafts), or THEORETICAL (ie philosophy, civics, religion), or PRACTICAL (ie martial arts etc).

Area of Study: Management

Course	Duration (vears)	Cpts	Campus/Intakes
Master of Management (MMgmt)	1	48	Innovation Campus Wollongong, Sydney Campus, Southern
Graduate Certificate in Management (GCertMgmt)	0.5	24	Sydney*, Batemans Bay*, Bega*, Southern Highlands*,
			Shoalhaven*:
			Trimester 1 (January), Trimester 2 (April), Trimester 3 (August)
Graduate Certificate in Business (GCertBus)	0.5	24	Innovation Campus Wollongong, Sydney Campus,
			Trimester 1 (January), Trimester 2 (April), Trimester 3 (August)

<sup>\*</sup> available only on a part-time basis at these campuses, therefore not available to international students

QUALIFICATION	OFFER	COMMENTS
A degree equivalent to an Australian bachelors Major: Any Average Mark 60% (GPA 2.4 out of 4.0)		2-Year package offer: Articulation into MBA.  To be offered this package, the applicant must have at least one year full-time (or part-time equivalent) of relevant professional experience.
A degree equivalent to an Australian bachelors Major: Any Average Mark: 50% (GPA 2.0 out of 4.0) PLUS 2 years' full-time relevant professional experience	MMgmt	Offer Note/Condition: Subject to successful completion of the MMgmt, you will be eligible for admission to the MBA which can then be completed with a further 8 subjects.
Relevant tertiary qualification PLUS at least two years' relevant professional experience  Other applicants with five years' managerial work experience will be considered by the Faculty	GCertMgmt	Offer Note/Condition on GCertMgmt: Subject to completion of the GCert Mgmt with an average mark of at least 50%, you will be eligible for admission to the MMgmt which can then be completed with a further 4 subjects.  The academic qualifications must be in a relevant discipline and at least equivalent to a 2-year AQF Diploma studied on a full time basis. 75% of the subjects in the transcript must include business, communications/advertising/ design, education, computing/IT, law, engineering, health studies or science. No more than 25% of the subjects can be either VOCATIONAL (ie building techniques manufacturing, electronics, secretarial studies, sales, hairdressing, handicrafts), or THEORETICAL (ie philosophy, civics, religion), or PRACTICAL (ie martial arts etc).
A degree equivalent to an Australian bachelors Major: Any Average Mark: 50% (GPA 2.0 out of 4.0)  Other academic qualifications and/or relevant professional experience may be considered. (For example: 2 years' full-time academic qualifications plus 2 years' relevant professional experience; or 3 years' full-time academic qualifications).		Offer Note/Condition on GCertBus: Subject to completion of the GCertBus with an average mark of at least 60%, you will be eligible for admission to the MMgmt  The academic qualification requirements are as per above for GCertMgmgt

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Area of Study: Project Management

Course	Duration	Cpts	Campus/Intake
	(years)		
Master of Project Management (MPM)	1	48	Innovation Campus Wollongong and Sydney Campus:
Graduate Certificate in Project Management (GCertPM)	0.5	24	Trimester 1 (January), Trimester 2 (April), Trimester 3 (August)
Graduate Certificate in Business (GCertBus)	0.5	24	

QUALIFICATION	OFFER	COMMENTS
A degree equivalent to an Australian bachelors Major: Any Average Mark 60% (GPA 2.4 out of 4.0)	MPM	2-Year package offer: Articulation into MBA.  To be offered this package, the applicant must have at least one year full-time (or part-time equivalent) of relevant professional experience.
A degree equivalent to an Australian bachelors Major: Any Average Mark: 50% (GPA 2.0 out of 4.0) PLUS 2 years' full-time relevant professional experience		<b>Offer Note/Condition:</b> Subject to successful completion of the MPM, you will be eligible for admission to the MBA which can then be completed with a further 8 subjects.
Relevant tertiary qualification PLUS at least two years' relevant professional experience  Other applicants with five years' managerial work experience will be considered by the Faculty	GCertPM	<b>Offer Note/Condition on GCertPM</b> : Subject to completion of the GCertPM with an average mark of at least 50%, you will be eligible for admission to the MPM which can then be completed with a further 4 subjects.
A degree equivalent to an Australian bachelors Major: Any Average Mark: 50% (GPA 2.0 out of 4.0)	GCertBus	Offer Note/Condition on GCertBus: Subject to completion of the GCertBus with an average mark of at least 60%, you will be eligible for admission to the MPM.
Other academic qualifications and/or relevant professional experience may be considered. (For example: 2 years' full-time academic qualifications plus 2 years' relevant professional experience; or 3 years' full-time academic qualifications).		The academic qualifications must be in a relevant discipline and at least equivalent to a 2-year AQF Diploma studied on a full time basis. 75% of the subjects in the transcript must include business, communications/advertising/ design, education, computing/IT, law, engineering, health studies or science. No more than 25% of the subjects can be either VOCATIONAL (ie building techniques manufacturing, electronics, secretarial studies, sales, hairdressing, handicrafts), or THEORETICAL (ie philosophy, civics, religion), or PRACTICAL (ie martial arts etc).