## UNIVERSITY OF WOLLONGONG

## POSTGRADUATE ENTRY REQUIREMENTS

## SYDNEY BUSINESS SCHOOL

Delegations are available for all postgraduate onshore coursework degrees offered by the Sydney Business School. Courses are arranged by area of study as per the following index:

| School | Area of Study | Page |
| :--- | :--- | :--- |
| Graduate School of Business | Business Administration | 2 |
|  | International Business | 3 |
|  | Logistics | 4 |
|  | Retail Management | 5 |
|  | Management | 6 |
|  | Project Management | 7 |

This document sets out the minimum entry requirements for admission to specific postgraduate courses. Levels of achievement are as applied to an Australian degree: for example a $60 \%$ requirement means a $60 \%$ average mark or equivalent marking system in a degree at an Australian university.

Equivalent levels of achievement in countries with different marking or mark distribution systems (for example, India, Bangladesh, Nepal, Pakistan, China) will be set out in separate documents maintained by UniAdvice. The ranking or standard of individual institutions will be taken into account in such overseas equivalence documents.

Please note that the attached requirements are to be used as a guide only and do not guarantee that an offer will be made as other relevant criteria will be taken into account, such as English language, assessment of individual qualifications completed by the applicant and relevant professional experience as required.

All enquiries should be directed to the relevant admissions staff in UniAdvice.

| Course | Duration <br> (years) | Cpts | Campus/Intake |
| :--- | :--- | :--- | :--- |
| Master of Business Administration (Advanced) - MBA Adv | 2 | 96 | Innovation Campus Wollongong and Sydney Campus: <br> Master of Business Administration (MBA) 1.5 |
| Graduate Diploma in Business Administration (GDipBA) | 1 | 72 |  |
| Graduate Certificate in Business Administration (GCertBA) | Trimester 1 (January), Trimester 2 (April), Trimester 3 (August) |  |  |


| QUALIFICATION | OFFER | COMMENTS |
| :--- | :--- | :--- |

** This course may also be available to currently enrolled UOW PhD students in other Faculties, as an introductory course in business management to complement their PhD. Currently enrolled UOW PhD students must apply separately for admission to the GCertBA and the application will be assessed by the Graduate School of Business.

| Course | Duration <br> (years) | Cpts | Campus/Intake |
| :--- | :--- | :--- | :--- |
| Master of International Business (MIB) | 1 | 48 | Innovation Campus Wollongong and Sydney Campus: <br> Trimester 1 (January), Trimester 2 (April), Trimester 3 (August) |
| Graduate Certificate in International Business (GCertIB) | 0.5 | 24 |  |
| Graduate Certificate in Business (GCertBus) | 0.5 | 24 |  |


| QUALIFICATION | OFFER | COMMENTS |
| :--- | :--- | :--- |
| $\begin{array}{l}\text { A degree equivalent to an Australian bachelors } \\ \text { Major: Any } \\ \text { Average Mark: } 50 \% \text { (GPA 2.0 out of 4.0) }\end{array}$ | MIB | $\begin{array}{l}\text { 2-Year package offer: Articulation into MBA. } \\ \text { To be offered this package, the applicant must have at least one year full-time (or part-time } \\ \text { equivalent) of relevant professional experience. } \\ \text { Offer Note/Condition: Subject to successful completion of the MIB, you will be eligible for } \\ \text { admission to the MBA which can then be completed with a further 8 subjects. }\end{array}$ |
| Students seeking a two-year program can alternatively be offered MIB+MSc (Log). |  |  |
| MIB+MPM or MIB+MRM as a package offer comprising the two consecutive one-year |  |  |
| Masters components. |  |  |\(\left.] \begin{array}{l}Offer Note/Condition on GCertIB: Subject to completion of the GCertIB with an average <br>

mark of at least 50\%, you will be eligible for admission to the MIB which can then be <br>
completed with a further 4 subjects.\end{array}\right\}\)

Logistics

| Course | Duration <br> (years) | Cpts | Campus/Intake |
| :--- | :--- | :--- | :--- |
| Master of Science (Logistics) | 1 | 48 | Innovation Campus Wollongong and Sydney Campus: |
| Graduate Certificate in Logistics (GCertLog) | 0.5 | 24 | Trimester 1 (January), Trimester 2 (April), Trimester 3 (August) |
| Graduate Certificate in Business (GCertBus) | 0.5 | 24 |  |


| QUALIFICATION | OFFER | COMMENTS |
| :---: | :---: | :---: |
| A degree equivalent to an Australian bachelors <br> Major: related to Commerce, Engineering, Maths or IT (see "comments on assessment of majors") <br> Average Mark: $60 \%$ (GPA 2.4 out of 4.0 ) <br> A degree equivalent to an Australian bachelors <br> Major: Any <br> Average Mark: $50 \%$ (GPA 2.0 out of 4.0 ) <br> PLUS <br> 2 years' full-time relevant professional experience | MSc <br> (Logistics) | Notes on assessment of other majors: <br> If the degree is any other major, then the applicant may be accepted if the applicant either: <br> i) has completed at least 4 subjects relating to commerce, engineering, maths or IT/computing in the degree; OR <br> ii) can demonstrate an understanding of the business environment. This could be satisfied by relevant work experience (any duration) in a role involving supply chain/transport/logistics issues, including sales, marketing, warehousing or distribution; or through, for example, involvement in a family business; an internship or work placement or business project. <br> 2-Year package offer: Articulation into MBA. <br> To be offered this package, the applicant must have at least one year full-time (or part-time equivalent) of relevant professional experience. <br> Offer Note/Condition: Subject to successful completion of the MSc(Log), you will be eligible for admission to the MBA which can then be completed with a further 8 subjects. <br> Students seeking a two-year program can alternatively be offered MSc (Log) + MPM as a package offer comprising the two consecutive one-year Masters components. |
| Students meeting the entry requirement for the $\mathrm{MSc}(\log )$ above and who specifically request a 24 credit point program (normally domestic students only). | GCertLog | Offer Note/Condition on GCertLog: Subject to completion of the GCertLog with an average mark of at least $50 \%$, you will be eligible for admission to the MSc(Logistics) which can then be completed with a further 4 subjects. |
| A degree equivalent to an Australian bachelors Major: Any <br> Average Mark: $50 \%$ (GPA 2.0 out of 4.0) <br> Other academic qualifications and/or relevant professional experience may be considered. <br> (For example: 2 years' full-time academic qualifications plus 2 years' relevant professional experience; or 3 years' full-time academic qualifications). | GCertBus | Offer Note/Condition on GCertBus: Subject to completion of the GCertBus with an average mark of at least $60 \%$, you will be eligible for admission to the MSc (Logistics). <br> The academic qualifications must be in a relevant discipline and at least equivalent to a 2 -year AQF Diploma studied on a full time basis. $75 \%$ of the subjects in the transcript must include business, communications/advertising/ design, education, computing/IT, law, engineering, health studies or science. No more than $25 \%$ of the subjects can be either VOCATIONAL (ie building techniques manufacturing, electronics, secretarial studies, sales, hairdressing, handicrafts), or THEORETICAL (ie philosophy, civics, religion), or PRACTICAL (ie martial arts etc). |

## Retail Management

| Course | Duration <br> (years) | Cpts | Campus/Intakes |
| :--- | :--- | :--- | :--- |
| Master of Retail Management (MRM) | 1 | 48 | Innovation Campus Wollongong, Sydney Campus, |
| Graduate Certificate in Management (GCertRM) | 0.5 | 24 | Trimester 1 (January), Trimester 2 (April), Trimester 3 (August) |
| Graduate Certificate in Business (GCertBus) | 0.5 | 24 |  |


| QUALIFICATION | OFFER | COMMENTS |
| :---: | :---: | :---: |
| A degree equivalent to an Australian bachelors Major: Any <br> Average Mark 60\% (GPA 2.4 out of 4.0) | MRM | 2-Year package offer: Articulation into MBA. <br> To be offered this package, the applicant must have at least one year full-time (or part-time equivalent) of relevant professional experience. <br> Offer Note/Condition: Subject to successful completion of the MRM, you will be eligible |
| A degree equivalent to an Australian bachelors <br> Major: Any <br> Average Mark: $50 \%$ (GPA 2.0 out of 4.0) <br> PLUS <br> 2 years' full-time relevant professional experience |  | for admission to the MBA which can then be completed with a further 8 subjects. <br> Offer Note/Condition on GCertRM: Subject to completion of the GCert Retail Mgmt with an average mark of at least $50 \%$, you will be eligible for admission to the MRM which can then be completed with a further 4 subjects. |
| Relevant tertiary qualification PLUS at least two years' relevant professional experience | GCertRM | Offer Note/Condition on GCertBus: Subject to completion of the GCertBus with an average mark of at least $60 \%$, you will be eligible for admission to the MRM. |
| Other applicants with five years' managerial work experience will be considered by the Faculty |  |  |
| A degree equivalent to an Australian bachelors <br> Major: Any <br> Average Mark: 50\% (GPA 2.0 out of 4.0) | GCertBus | The academic qualifications must be in a relevant discipline and at least equivalent to a 2 year AQF Diploma studied on a full time basis. $75 \%$ of the subjects in the transcript must include business, communications/advertising/ design, education, computing/IT, law, engineering, health studies or science. No more than $25 \%$ of the subjects can be either VOCATIONAL (ie building techniques manufacturing, electronics, secretarial studies, sales, hairdressing, handicrafts), or THEORETICAL (ie philosophy, civics, religion), or PRACTICAL (ie martial arts etc). |
| Other academic qualifications and/or relevant professional experience may be considered. <br> (For example: 2 years' full-time academic qualifications plus 2 years' relevant professional experience; or 3 years' full-time academic qualifications). |  |  |


| Course | Duration <br> (years) | Cpts | Campus/Intakes |
| :--- | :--- | :--- | :--- |
| Master of Management (MMgmt) | 1 | 48 | Innovation Campus Wollongong, Sydney Campus, Southern <br> Sydney*, Batemans Bay*, Bega*, Southern Highlands*, <br> Shoalhaven*: <br> Trimester 1 (January), Trimester 2 (April), Trimester 3 (August) |
| Graduate Certificate in Management (GCertMgmt) | 0.5 | 24 | 24 |
| Graduate Certificate in Business (GCertBus) | 0.5 | Innovation Campus Wollongong, Sydney Campus, <br> Trimester 1 (January), Trimester 2 (April), Trimester 3 (August) |  |

* available only on a part-time basis at these campuses, therefore not available to international students

| QUALIFICATION | OFFER | COMMENTS |
| :---: | :---: | :---: |
| A degree equivalent to an Australian bachelors <br> Major: Any <br> Average Mark 60\% (GPA 2.4 out of 4.0) <br> A degree equivalent to an Australian bachelors <br> Major: Any <br> Average Mark: $50 \%$ (GPA 2.0 out of 4.0 ) <br> PLUS <br> 2 years' full-time relevant professional experience | MMgmt | 2-Year package offer: Articulation into MBA. <br> To be offered this package, the applicant must have at least one year full-time (or part-time equivalent) of relevant professional experience. <br> Offer Note/Condition: Subject to successful completion of the MMgmt, you will be eligible for admission to the MBA which can then be completed with a further 8 subjects. |
| Relevant tertiary qualification PLUS at least two years’ relevant professional experience <br> Other applicants with five years' managerial work experience will be considered by the Faculty | GCertMgmt | Offer Note/Condition on GCertMgmt: Subject to completion of the GCert Mgmt with an average mark of at least $50 \%$, you will be eligible for admission to the MMgmt which can then be completed with a further 4 subjects. <br> The academic qualifications must be in a relevant discipline and at least equivalent to a 2 year AQF Diploma studied on a full time basis. $75 \%$ of the subjects in the transcript must include business, communications/advertising/ design, education, computing/IT, law, engineering, health studies or science. No more than $25 \%$ of the subjects can be either VOCATIONAL (ie building techniques manufacturing, electronics, secretarial studies, sales, hairdressing, handicrafts), or THEORETICAL (ie philosophy, civics, religion), or PRACTICAL (ie martial arts etc). |
| A degree equivalent to an Australian bachelors <br> Major: Any <br> Average Mark: $50 \%$ (GPA 2.0 out of 4.0 ) <br> Other academic qualifications and/or relevant professional experience may be considered. <br> (For example: 2 years' full-time academic qualifications plus 2 years' relevant professional experience; or 3 years' full-time academic qualifications). |  | Offer Note/Condition on GCertBus: Subject to completion of the GCertBus with an average mark of at least $60 \%$, you will be eligible for admission to the MMgmt <br> The academic qualification requirements are as per above for GCertMgmgt |


| Course | Duration <br> (years) | Cpts | Campus/Intake |
| :--- | :--- | :--- | :--- |
| Master of Project Management (MPM) | 1 | 48 | Innovation Campus Wollongong and Sydney Campus: <br> Trimester 1 (January), Trimester 2 (April), Trimester 3 (August) |
| Graduate Certificate in Project Management (GCertPM) | 0.5 | 24 |  |
| Graduate Certificate in Business (GCertBus) | 0.5 | 24 |  |


| QUALIFICATION | OFFER | COMMENTS |
| :---: | :---: | :---: |
| A degree equivalent to an Australian bachelors <br> Major: Any <br> Average Mark 60\% (GPA 2.4 out of 4.0) <br> A degree equivalent to an Australian bachelors <br> Major: Any <br> Average Mark: $50 \%$ (GPA 2.0 out of 4.0) <br> PLUS <br> 2 years' full-time relevant professional experience | MPM | 2-Year package offer: Articulation into MBA. <br> To be offered this package, the applicant must have at least one year full-time (or part-time equivalent) of relevant professional experience. <br> Offer Note/Condition: Subject to successful completion of the MPM, you will be eligible for admission to the MBA which can then be completed with a further 8 subjects. |
| Relevant tertiary qualification PLUS at least two years' relevant professional experience Other applicants with five years' managerial work experience will be considered by the Faculty | GCertPM | Offer Note/Condition on GCertPM: Subject to completion of the GCertPM with an average mark of at least $50 \%$, you will be eligible for admission to the MPM which can then be completed with a further 4 subjects. |
| A degree equivalent to an Australian bachelors Major: Any <br> Average Mark: $50 \%$ (GPA 2.0 out of 4.0) <br> Other academic qualifications and/or relevant professional experience may be considered. (For example: 2 years' full-time academic qualifications plus 2 years' relevant professional experience; or 3 years' full-time academic qualifications). | GCertBus | Offer Note/Condition on GCertBus: Subject to completion of the GCertBus with an average mark of at least $60 \%$, you will be eligible for admission to the MPM. <br> The academic qualifications must be in a relevant discipline and at least equivalent to a 2 -year AQF Diploma studied on a full time basis. $75 \%$ of the subjects in the transcript must include business, communications/advertising/ design, education, computing/IT, law, engineering, health studies or science. No more than $25 \%$ of the subjects can be either VOCATIONAL (ie building techniques manufacturing, electronics, secretarial studies, sales, hairdressing, handicrafts), or THEORETICAL (ie philosophy, civics, religion), or PRACTICAL (ie martial arts etc). |

